



Medical Technology in Cologne and Bonn

A Guide to the Competencies of the Medical Industry



Industrie- und Handelskammer
Bonn/Rhein-Sieg



Industrie- und Handelskammer
zu Köln





Medical Technology in Cologne and Bonn

A Guide to the Competencies of the Medical Industry



Dear Reader,

The medical technology industry in the Cologne/Bonn region is a continuously growing sector with highly interested and motivated companies. The Chamber of Commerce and Industry in Bonn/Rhine-Sieg, the Chamber of Commerce and Industry in Cologne, and the association of the HealthRegion CologneBonn are working together to offer support in this sector.

We look forward to providing you with an overview of this sector with the Guide to Medical Technology in the Cologne/Bonn Region and facilitating your search for products, cooperative partners, and business associates in the region. The purpose of the Guide is to enhance national and international perception of medical technology from this region and to support cooperative work abroad. Moreover, the guide is supposed to promote the networking and cooperative work of regional businesses as well as scientific research on location and to support start-up businesses.

In the following, each company that participated in the first edition has presented a brief description of itself and its areas of expertise. If you also belong to the medical technology sector from this region or have a relevant expertise, e.g. as a manufacturing company, and would be interested in an entry in this guide, please enter your company data free of charge on the website **www.medtech-rhineland.de**.

Finally, all three partners continuously provide events for thematically related communication among medical technology companies from the region. Please contact us with your questions or refer to information on the website of the HealthRegion CologneBonn (Gesundheitsregion KölnBonn e.V.) under www.health-region.de.

Sincerely,



Dr. Hubertus Hille

Supervising Managing Director of
the Bonn/Rhine-Sieg Chamber
of Commerce and Industry



Alexander Hoeckle

Director International and Business Support
Section, Cologne Chamber of Commerce and
Industry



Prof. Dr. Wolfgang Goetzke

Managing Board Member of the
HealthRegion CologneBonn



THE LOCATION OF MEDICAL TECHNOLOGY IN THE HEALTHREGION COLOGNEBONN

The health care industry in the Cologne/Bonn region is comprised of a high level of expertise with a strong performance in cutting-edge medical know-how and research. Together, the health care industry and the chambers of commerce and industry in Cologne and in Bonn/Rhine-Sieg foster the development of a location for health care and medical technology. The Health-Region CologneBonn promotes a regional network which organises science, research, industry, and patient services in the sector of medicine and health care for the region.

The close cooperation among research, technology, and outstanding expertise constitutes the basis for the superior location requirements for medical technology companies in the region. Among other things, this is demonstrated by the large number of excellent universities and research institutions or industrial parks such as the university clinics of Cologne and Bonn with programmes in medical technology, the Fraunhofer-Gesellschaft, the German Dementia Centre, the DLR Institute of Aerospace Medicine, the Life Science Incubator and the BioCampus Cologne (a campus for medical

technology, life science, and biotechnology companies) to name only a few.

Medical technology companies, which manufacture and sell innovative products, as well as the metal and plastics industries benefit from these developments in the region. In addition to the outstanding infrastructure of thematically comparable scientific institutions, important networks and political decision-makers are located in the region such as the German Federal Institute of Drugs and Medical Devices (BfArM), the German Federal Ministry of Health (BMG) and the German Healthcare Export Group, as well as a great number of customers, e.g. from in- and out-patient services and the business community economically influenced by senior citizens.

Medical technology made in Germany has an excellent reputation worldwide. In 2014, the export rate from this economic sector was at 68 percent, and a good share of this was contributed by companies from the Cologne/Bonn region.

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aks Aktuelle Krankenpflege Systeme GmbH

Manufacturer, Supplier

Rehabilitation, Hospital Equipment, Healthcare Assistance and Retirement Homes, in Rehabilitation Facilities, in Private Homes, for Care-Provision Services, Hospitals and Clinics

Founding Year 1988

Director

Employees 100

Mr Murat Alioglu

Company Information

aks was founded more than 27 years ago as a provider of medical products like anti-bedsore systems, homecare beds and patient lifters. As a manufacturer of high-quality medical products, we are now an internationally-operative Company with more than 100 employees.

Products & Services

We apply our extensive experience in care and assistance in the development of aids for lying, supporting and lifting. The aks-portfolio includes anti-bedsore systems, homecare beds and patient lifters. Our aids are suitable for use in healthcare assistance and retirement homes, in Rehabilitation facilities, in private homes, for care-provision services, as well as hospitals and clinics.

Company Philosophy

We are a market partner of medical suppliers. All activities are commonly coordinated for successful activity in the medical appliances market.

We apply our extensive experience in care and assistance in the development of aids for lying, supporting and lifting. Our central focus is on elderly, ill and disable persons requiring care, as well as their helpers and loved ones. We would like to offer these people optimal, high-quality means to manage their day-to-day lives more easily.



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NOWI

Your life in balance

Erholung in der mobilen Lounge

Elements

Elements

www.entspannt-euch-mal.de

ALVA GmbH

Dealer

Rehabilitation

Founding Year 2014

Employees 2

Annual Turnover 230 000 EUR

Director

Mr Stephan Ader

Company Information

International dealer for medical and wellness products (hardware and marketing concepts)

Products & Services

Hydrojet-Massage, infraredheatingdome, ultrasonicnebulizer with oxygen and negative ionization. The Systems are combined with 360° degrees pictures and appropriate marketing concepts.

Company Philosophy

We're not selling only hardware, we're selling concepts. It's our purpose, to accompany our customers after the purchase and help them to be successful with their individual concept.

Internationality

At present we have got partners in the german-speaking countries, as well as in France and our expansion is going on.



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AMEDTEC Medizintechnik Aue GmbH

Manufacturer, Dealer

Diagnostics, Rehabilitation, Hospital Equipment, Consumables, IT Network, HIS Connection

Founding Year 1998

Director

Employees 29

Dipl. Ing. Claus Schrödter

Company Information

AMEDTEC Medizintechnik Aue GmbH was founded in 1998 as a development service provider and has grown to a leading specialist for the design and development of cardiological data management systems. Integral components of those systems are the 12-lead resting and stress test ECG, Holter ECG, as well as the ambulatory blood pressure monitoring (ABPM). During its time as a development service provider, AMEDTEC developed hardware and software for leading international manufacturers of 12-lead and Holter ECG systems. Products developed in our house are in use worldwide.

Products & Services

AMEDTEC ECGpro® sets new standards in ECG diagnostics and data communications. From wireless ECG acquisition, over innovative diagnosis programmes, to a sophisticated, highly configurable HIS interface along with its workflow capabilities, all requirements to a modern diagnosis and data management system are fulfilled.



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MagiCeram®

Auropent Fantasy GmbH

Dealer Dental

Founding Year 1996
Employees 2
Annual Turnover 190 000 EUR

Director
Dr. Harald Werner

Company Information

Dr. Harald Werner, dentist and healer with long years of experience is leading his own practice in Köln/Cologne with focal point on detox and bio-dental medicine.

Products & Services

Auropent® ABI is the first patented system of dental gold which is free of toxic components. It offers odontologists and dental technicians a real risk-free alternative for dental appliances.

The combination of the certificated production of the patented alloy system and the complete scientific basic concept provides high safety for dentists, dental technicians, orthodontists, medical healers and especially patients and brings quality of live and good health.

Auropent® alloys are marketed exclusively by the firm Auropent® GmbH. The range of products includes also solders and laser wire.



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Bomedus GmbH

Manufacturer, Dealer, Service Provider
Intervention/Therapy

Founding Year 2012

Director

Dr. Johannes Weigl, Dr. Tobias Weigl

Company Information

Bomedus was founded 2012 as a Spin-Off from the University Clinic of Bonn (Germany). Core of the company is a new non-invasive electrotherapy named Small Fiber Matrix Stimulation (SFMS) against recurring and chronic musculoskeletal pain. The technology is transferred into different CE-certified products consisting of a textile brace for the specific region and a controlling device.

Products & Services

SFMS/bomedus-technology for lower back pain, upper back pain, neck pain, knee pain, elbow pain and stump/phantom limb pain

Company Philosophy

Three main characteristics determine our company and our daily actions:

- scientifically-based and clinically tested technology
- innovative technology & „out-of-the-box“-way of thinking
- cooperative and fair relationship with customers and partners

bomedus[®]
...und der Schmerz ist vergessen.

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CAMed Medical Systems GmbH

OEM, Supplier, Dealer, Service Provider

Imaging, Diagnostics, Intervention/Therapy, Hospital Equipment

Founding Year 2005

Director

Employees

7

Mr Athanassios Agiannidis

Company Information

CAMed Medical Systems GmbH, founded in 2005, is a professional supplier of new, preowned, and refurbished ultrasound systems, anesthesia machines, surgical machines, patient monitors, defibrillators, ecg, ctg, ergometers, physical therapy systems, x-ray & nuclear medicine and a wide variety of used medical equipment. We are specialized in Siemens products. CAMed supplies products to: hospitals, operating rooms, labs, research facilities, universities and doctors offices. CAMed is a full-service distributor of high quality medical equipment and supplies. We are servicing clients around the world. We offer healthcare facilities high quality medical equipment at very affordable prices. Our Team consists of alumni Siemens technicians. We take great pride in being knowledgeable about the products we sell. Our customer support staff is always available to answer any questions you may have. Our service department has over 30 years of experience in repairing medical equipment. We offer you the highest quality medical equipment and service in the industry at the most affordable prices!

Products & Services

We sell new, preowned, and refurbished ultrasound systems, anesthesia machines, surgical machines, patient monitors, defibrillators, electrocardiography systems (ecg), cardiotokograph (ctg), fetal monitors, ergometers, physical therapy systems, ultrasound therapy systems, x-ray & nuclear medicine and a wide variety of used medical equipment. We are specialized in Siemens products. Our services are sales, maintenance, repairs and leasing (only in Germany).



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Celsius42+ GmbH

Manufacturer

Biomechanics, Hyperthermia

Founding Year 2006

Employees 9

Director

Dipl.-Ing. Heinz-J Schürgers

Company Information

Celsius42 designs and delivers a first class German made device for local deep hyperthermia.

Products & Services

Thanks to hyperthermia our device supports the chemo and radiation treatment as well as treating inflammation and muscle. We deliver and support world wide.

Company Philosophy

We strive that patients with muscle issues, inflammation or cancer patients have a natural and therefore human treatment towards healing.

Internationality

Celsius42 searches for partners who want to sell and technically support a leading product.



Celsius 42+

Innovative Hyperthermie

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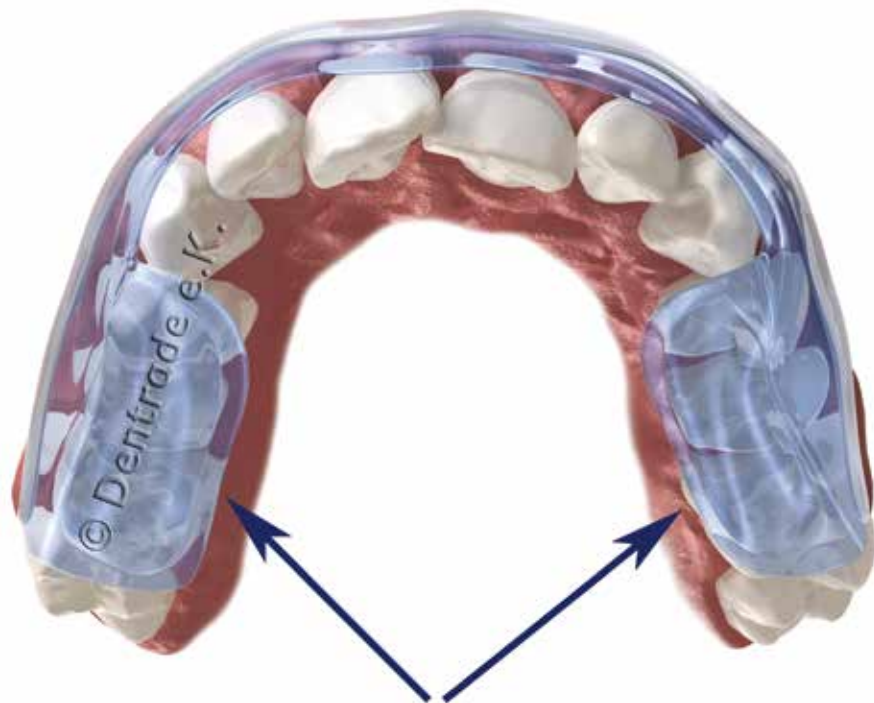
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Hydrostatische Wasserschiene

Dentrade e.K.

Manufacturer, Supplier

Dental, Rehabilitation

Founding Year 1987
Employees 4
Annual Turnover 830 000 EUR

Director

Mr Peter Bausch

Company Information

Dentrade e.K. is specialized in distributing hydrostatic splint-system for treating the CMD (cranio mandibular dysfunction), which is also known as temporomandibular disorders or temporo-mandibular-Joint-Disease.

Products & Services

The Aqualizer's fluid system creates perfect bite balance and stability through a minimally invasive approach to TMJ treatment. It works by allowing the muscles to automatically reposition the jaw to where it naturally works best. Restoring this balance is essential for TMJ pain relief. Unlike other available dental splints, the Aqualizer self-adjusting oral splint is a TMJ treatment, which allows the body to unravel bite distortions and establish optimal systemic function and balance. The Aqualizer takes the uncertainty out of TMJ diagnosis and treatment. While other dental splints and TMJ treatment options can distort the jaw, causing TMJ pain, the Aqualizer facilitates relief through ideal occlusion automatically and naturally. The Aqualizer is also a perfect supplement in other medical disciplines besides dentistry. Today this device is integrated into physical therapy, osteopathy, orthodontic treatment, orthopedics and many other medical disciplines.



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DESINO GmbH

Manufacturer Rehabilitation

Founding Year 2012

Employees 3

Director

Mr Daniel Levedag

Company Information

DESINO rethought the wheelchair concept entirely. The result is an innovative adaptive wheelchair, which provides dynamic seating as well as a manual hybrid-drive that opens up completely new horizons.

Products & Services

DESINO's patented, dynamic seat activates your spine and relieves your back. After analysing the movement pattern of the human body while walking, we have adapted our seating system accordingly to accomodate in the best possible way. The outcome: A smoothly oscillating, natural sequence of movements, which mobilizes the spine, the muscles and the lymphatic system equally. The movement of the dynamic seat can be adjusted steplessly. Even your arms are involved in the sequence of movements through the ergonomic leverdrive providing the whole upper body with the positive effect.



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Eurocor GmbH

Manufacturer, Dealer

Implants/Prosthetics, Intervention/Therapy

Founding Year 1999

Director

Employees 35

Mr Lalit Mamtani

Company Information

Eurocor is a European Science Technology Corporation specializing in research, development and manufacture of cardiovascular and endovascular products. Eurocor has designed an innovative method for balloon catheter drug delivery with high patient compliance. Eurocor Eurocor GmbH is a wholly owned subsidiary of Opto Eurocor Healthcare Limited and is part of the Opto Circuits Group.

Products & Services

Eurocor provides interventional physicians with innovative coronary stent technologies and special cardiovascular and endovascular devices, manufactured in Europe. Products are indicated for minimally invasive cardiovascular and peripheral interventions and comply with biological and biomechanical principles to offer highly flexible, adaptable solutions. Research and development, close clinician collaboration, quality standard philosophy and global scientific alliances lead to optimization of clinically effective technology.



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F. & M. Lautenschläger GmbH & Co. KG

Manufacturer, OEM, Supplier, Dealer, Service Provider

Hospital Equipment, Consumables, Steam Sterilization, Steam Disinfection, Hot Water Sterilization, Washer Disinfectors, Hospital Hygiene

Founding Year 1888

Director

Employees 60

Mrs Susanne Meurer

Company Information

Innovative Ideas in Medical Engineering since 1888 - Tradition is the basis for our success and innovations! For more than 125 years Lautenschläger products are recognized world-wide in medical and hospital hygiene and laboratory applications. As a leading producer of disinfection and sterilization systems for hospitals and surgeries, institutes and laboratories, pharmacy and industry, Lautenschläger offers highly efficient and customized solutions - individually tailored to the needs of our customers, with optimum efficiency and lowest possible following costs. We focus on continuous improvement and the innovative extension of our product range and service portfolio. We always want to be one step ahead and we are committed to uphold this tradition!

Highest Quality Standards in Medical Technology - The Lautenschläger head-quarters are located in Cologne, Germany. Short distances and a close network between R&D, engineering, production and service department allow optimum customer support as well as highest standards of quality.

Products & Services

Lautenschläger is a well-known producer of steam and hot water sterilizers and disinfectors. The scope of products includes the complete range of machinery, furniture, transport systems, accessories and consumables for medical, industrial and laboratory sterilization departments. Lautenschläger is a competent service partner in validation, testing and inspection of sterilization and washing-disinfection processes.



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FRELU GmbH

Manufacturer, Supplier, Dealer

Rehabilitation, Hospital Equipment

Founding Year 1980

Employees 9

Annual Turnover 1 000 000 EUR

Director

Mrs Melanie Vukovic, Mr Alexander Radünz

Company Information

The brand FRELU is one of the most popular in the sanitary rehab business in Germany. Established in 1980 FRELU provides products and medical supplies to local dealers, care homes, hospitals and for private requirements.

Products & Services

stainless steel grab bars for barrier-free living, the FRO nursing and transport chairs and the toilet chairs Nürnberg, clothing, textiles



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Fuhrmann GmbH

Manufacturer, Service Provider

Materials/Surfaces, Design, Hospital Equipment, Consumables

Founding Year 1978

Director

Employees 130

Mr Arndt Fuhrmann

Company Information

Fuhrmann GmbH was founded in 1978, and is still owner-managed today. We develop, produce and market medical products and services. As a system supplier we are a competent partner and advisor for hospitals and the primary care sector. Medical expertise and an intensive confidential dialogue provide the basis for successful, long-term co-operation with our customers.

Products & Services

Our portfolio includes traditional medical products, standard or customised dressing and nursing kits for surgery, hospital wards and the primary care sector (doctors, residential and nursing homes and pharmacists) as well as single-use-instruments. In-depth consultancy provides the foundation for developing tailored solutions to the special needs of our customers.



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GFA Steriltechnik

Manufacturer

Design, Biomaterials, Ultrafiltration Plants, Pharma Plant Engineering, Pharma Pipeline Engineering

Founding Year

2009

Director

Employees

30

Mr Axel Zimmerbeutel

Company Information

GFA Steriltechnik has vast experience in plant, vessel and component engineering for the pharmaceutical and cosmetics industry as well as for Biotechnology. We are working for customers all across Europe. Through intense and trustful cooperation we ensure a high customer satisfaction and implement individual ideas for our customers. In an ever-changing world we present our company as very forward-looking by employing trainees and examining our personnel regularly. To ensure a long life cycle of our products we offer an optimum of quality and quantity to our customers. The medical industry has made a revolutionary forward-looking progress in the past years. Our motivation is to enable a perfectly medical care in the aseptic industry with best technical prerequisites.

Products & Services

Plant engineering: pharma plants, aseptic heat exchangers, pipeline engineering including pharma documentation, racks, pickling, passivating and electrolytic polishing

Vessel engineering: dosing vessels, jacketed vessels, pressure vessels, fermenters, product vessels. Aseptic pipe connections in accordance with DIN 3267 and DIN 11853 (DIN 11864), ultra filtration plants, stirrer evaporators, heat exchangers, fermenters, jacketed vessels, filter cases and cleaning appliances according to customer's specifications



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Gira Giersiepen GmbH & Co. KG

Manufacturer, Supplier

Diagnostics, Materials/Surfaces, Intervention/Therapy, Dental, Design, Consumables, Hospital Equipment, Development, Industrial Engineering, Mould Shop, Injection Moulding, Assembly

Founding Year 1905

Director

Employees 1200

Mr Alfred A. Bulitz

Company Information

Tracing its roots back to the original plastics processing company founded in 1953, Gira Plastics Technology has been active as a system supplier for the medical and pharmaceuticals industries since 2005. The company's many years of experience in the development and production of individual components, complex modules and system products makes the company particularly well qualified for the manufacture of sophisticated medical products. To this end, the company is also audited and certified in accordance with DIN EN ISO 13485. Its production range has also integrated a clean room conforming to Class 7 as defined by DIN EN ISO 14644 and meeting GMP requirements. In all, Gira offers a complete functional range – including construction and tool manufacturing – from the development stage through to series production of thermoplastic and thermosetting components.

Products & Services

The Gira Plastics Technology business sector develops components of medical products, systems and instruments for, among other applications, minimally invasive surgery, cardiopulmonary and diagnostics. To meet the targets like budget, lead time, product costing design to cost approaches as well as applying efficient processes through development and industrialisation period are installed. The clean room set up in 2005 at the Gira Plastics Centre conforms to the guidelines of Clean Room Class 7 of DIN EN ISO 14644. State-of-the-art production and automation technologies allow both the fully automatic production of individual components, as well as the combination of various technologies and the making of modules and system products under clean room conditions.

GIRA

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Gruneworld GmbH / GoodDrs

Manufacturer, Supplier, Dealer

Imaging, Dental

Founding Year 2009

Director

Employees 5

Mr Jan Grunewald

Company Information

We are European authorized representative (EC-REP) for Good Doctors Co. Ltd.

Products & Services

Intraoral cameras, Curing Lights, Light Source, Apex Locator



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www.gooddrs.de



Gude Analog- und Digitalsysteme GmbH

Manufacturer

Microsystems, Hospital Equipment, ICT

Founding Year 1988

Employees 17

Director

Dr.-Ing. Michael Gude

Company Information

Gude is manufacturer of innovative IT equipment for over 25 years.
The company's products aim at optimizing and enhancing IT infrastructure.

Products & Services

Our product lines consist of Power Distribution Units (PDU), Remote Monitoring Systems, Radio Time Receivers as well as Interface Isolators. Application scenarios of our customers range from home offices and enterprise networks to data centers and industrial environments.
Our free technical support and customer service are integral part of our business concept.

Quality Management

All devices are developed and manufactured in Germany in order to meet the customers' quality expectations towards reliable IT infrastructure.



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Handelsvertretung Norbert Ulm

Dealer

Consumables, Cosmetics

Founding Year 1995

Employees 1

Director

Diplom Betriebswirt Norbert Ulm

Company Information

Representative for pharmaceutical und cosmetical products.

Products & Services

Technical equipments for podiatry and cosmetics, Care products for feet, hand and skin.

NORBERT ULM

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HOEHLER
medical



HOEHLE-medical UG

Manufacturer

Hospital Equipment, Materials/Surfaces, Design, Medical Equipment, Surgery Equipment, Trolleys, Furniture, Refrigeration, Pathology

Founding Year 2014

Director

Employees 21

CEO Mrs Martina Hoehle

Company Information

HOEHLE-medical has been a supplier of Medical equipment for over 400 years. Our company is comprised of experienced professionals that are committed to helping you find the right equipment and supplies for your area such as medical equipment, surgery equipment, trolleys, furniture, refrigeration or pathology.

Products & Services

Medical Equipment, Surgery Equipment, Trolleys, Furniture, Refrigeration, Pathology

Internationality

Our focus is on our customers mena. Innovation, quality and service are decisive criteria for excellence in medical engineering. In our daily work as specialists for medical-equipment devices we are dedicated to provide the medical sector with high-quality products for human medical care. From development to production to in-house storage: in order to meet the increasing demands of human medical care, we follow a holistic approach to the manufacturing process. In our company the departments for development, construction, manufacture, quality management and sales activities work together seamlessly. Proven experts with long-term experience develop and manufacture state of-the-art medical devices. This is how we ensure quality on a constantly high level.



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hospicall GmbH

Manufacturer

Hospital Equipment, Nurse Call Systems

Founding Year 2004

Director

Employees 53

Dipl. Ing. Hartmut Müller-Solbach

Company Information

hospicall GmbH was founded in July 2004 in Gummersbach.

The focus of our business is the development and manufacturing of practice-oriented and cost-efficient call systems conforming to DIN VDE 0834.

The initial company headquarter could not withstand the increasing requirements. Thus, in August 2009, the company relocated to Wiehl-Bomig. Here, production, stores and a two-storey administration area were perfectly combined under one roof.

Products & Services

Our communication systems P3 and P7 are modern nurse call systems, which conform to DIN VDE 0834 and take account of the increasing economic requirements of today's care environment. Hospicall offers a full range of suitable products for all types of care facilities - from the classic opto-acoustic call system to highly integrated system solutions with digital voice transmission and multimedia.



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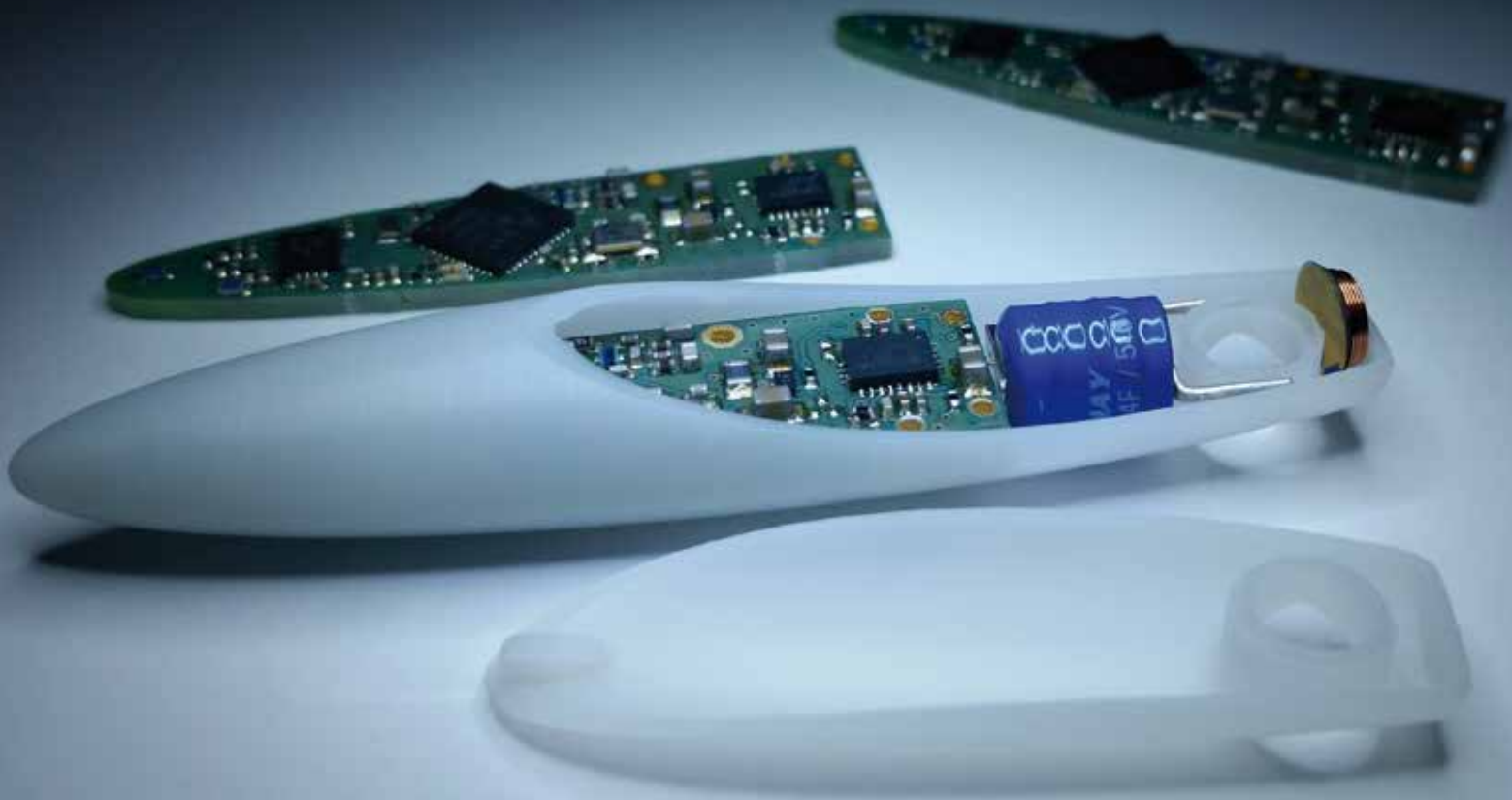
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Web

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Ingenieurbüro Robert Jungnischke

Supplier

Implants/Prosthetics, Diagnostics, Materials/Surfaces, Intervention/Therapy, Optics/Acoustic, Microsystems, Biomechanics, Rehabilitation, Design, Consumables

Founding Year 2009

Director

Employees 4

Ph. D. Robert Jungnischke

Company Information

We are a engineering and product development company focused on bringing our customers medical devices to market. From your idea to a finished product in retail packaging including certification and quality management of the production.

Additionally we have an expertise in designing customer specific elementary sensors and micro electric drives that are not available elsewhere on the market.

Products & Services

Medical devices for clinical and home therapy. Customer specific sensing elements for practically any physical property optionally wireless and battery operated up to ten years with a single battery. EMG, TENS, EKG, Pressure, Temperature, Orientation, Rotation, Length, Distance, Strain, Weight, Acceleration, Vibration, Microelectric Drives



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Audiometer Alle



Interacoustics GmbH

Manufacturer, Supplier, Dealer, Service Provider

Diagnostics, Intervention/Therapy, Hospital Equipment, Consumables

Founding Year 1967

Employees 350

Company Information

Interacoustics is a world leading diagnostic solutions provider in the field of hearing and balance assessment. We help the professional audiology world reach new milestones through continuous developments and a constant focus on integration and direct customer value.

With you at all times

Whenever you purchase audiological equipment with the Interacoustics brand on it, you are not just guaranteed a quality product but also highly trained support personnel with specialized knowledge. We operate in over 100 countries worldwide through a carefully selected network of distributors and service centres to ensure that you receive total support and service.

Product specifications

All technical and hardware specifications concerning our products can be downloaded directly from our website.

Products & Services

Audiometer, Tympanometer, BERA (Hirnstammaudiometrie), ERA (elektrische Reaktionsaudiometrie), TEOAE (transient evozierte otoakustische Emissionen), DPOAE (distorsion product of otoacoustic emission, Balance diagnosis: Videonystagmografie, Video-Headimpulstest, Rotarychair-Test, Posturografie, subjective visual vertical (SVV), Irrigators, Light-Irrigator, Rhinomanometry



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AKTIVLINE®

interco GmbH

Manufacturer Rehabilitation

Founding Year 1989

Employees 30

Company Information

As a corporation for planning and sale of rehabilitation equipment, our main focus lies on seating and positioning. Our solutions are directed towards people with different physical impairments. Our focus points are customized care systems for challenging demands. Every team has its strengths, every corporation its structure. We are glad that we found our ideal size: more than 30 employees. We are large enough to handle difficult tasks in-house. At the same time we are small enough to take care of any challenge personally.

Products & Services

Dynamic seating: We developed the patented dynamic care concept AKTIVLINE. It includes standardised as well as customized solutions.

Passiv seating: Our special care systems offer an optimized seating position even for complex requirements.

Activ seating: Our solutions for active seating support and stimulate self-mobility.

Accessories: From the head to the feet all needed accessories, therapy tables, different holders and fixations.

Custom-made Products: Our strengths are the development and realisation of individualised care systems.

Director

Mr Michael Markwald

interco

Seat up your Life!

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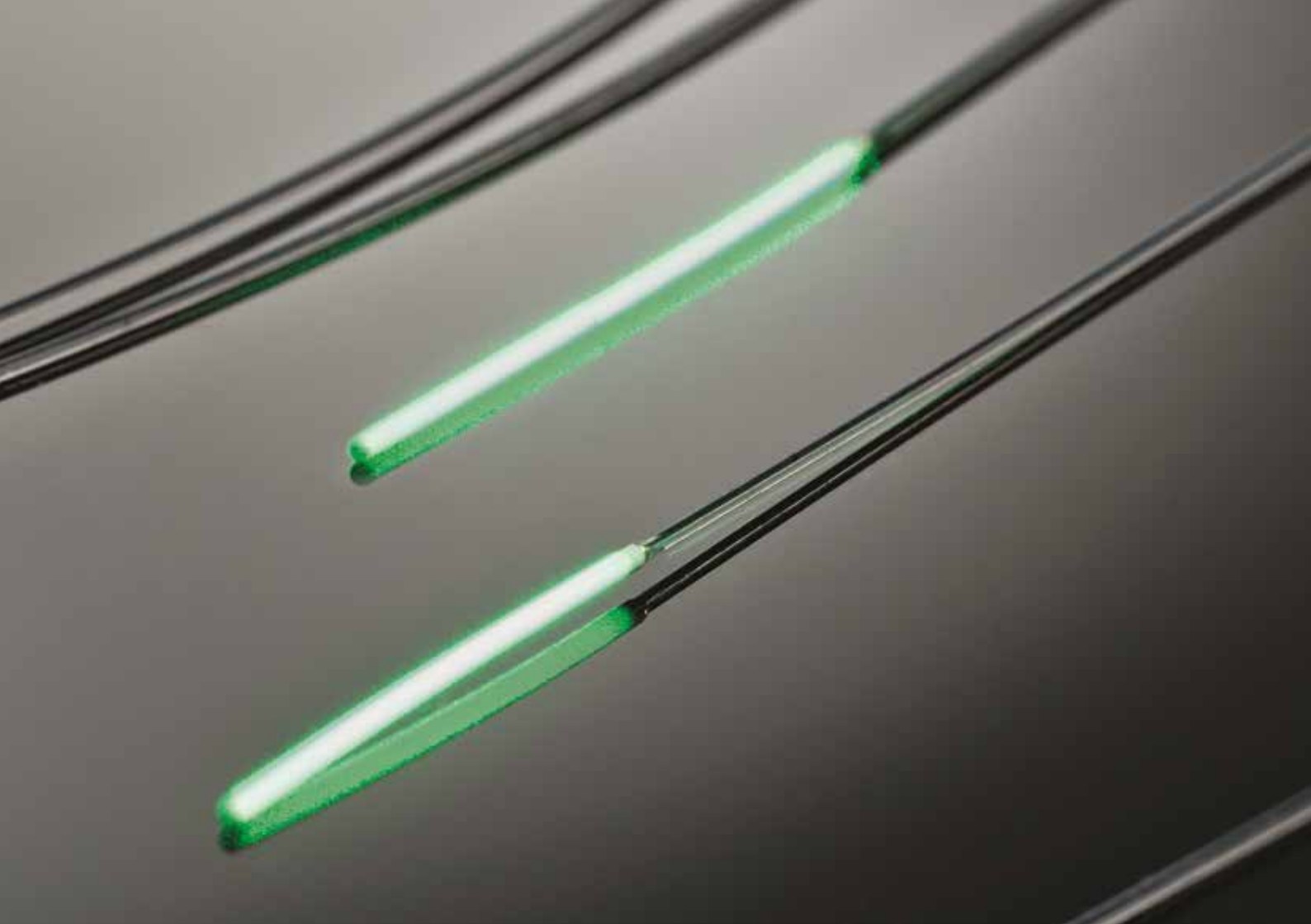
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LifePhotonic GmbH

Service Provider, Manufacturer

Consumables, Intervention/Therapy, Optics/Acoustic, Lasers and Fiber Optics / Consulting ISO 13485 Certification

Founding Year 2011

Director

Employees

3

Dr. Stefan Spaniol

Annual Turnover 250 000 EUR

Company Information

We are your partner in development, manufacturing and certification of medical devices, especially lasers, LEDs and fiber optics for various medical applications. With our technical expertise we help you making your clinical efforts in Europe a success.

Products & Services

Development of medical devices, e.g.:

- Certified Development Process (ISO 13485)
- Technical expertise on medical lasers, LEDs, fiber optics and clinical applications
- Performing clinical evaluation (MedDev 2.7.1) and support of clinical investigations

Consulting - Certification of your medical products:

- CE-Marking of your medical products in Europe (93/42/EEC)
- 510k of your medical product for FDA / USA

Manufacturer of medical devices (CE-marked by TÜV)

LifePhotonic

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LUORO GmbH

Manufacturer, Supplier

Dental, Dental Prophylaxis

Founding Year 2015

Employees 2

Company Information

Effective and efficient oral hygiene. We develop, in cooperation with dental scientists, innovative products. We always strive to develop dental products that have a scientifically proven advantage for consumers. Prevention and thinking ahead are the first steps to an effective oral hygiene. Every problem has a potential solution. Our concern is to develop practical solutions with a scientific background to solve these problems.

Products & Services

LUOROWingbrush: Intuitive Cleaning. With the wingbrush the difficulties of interdental hygiene are part of the past. Thanks to its smart and unique feeler technology, you can intuitively find the interdental spaces and just slide from one interdental space to the next one. With the cone-shaped feeler, the wingbrush perfectly adapts to the interdental spaces and its innovative design prevents harms and injuries of the gums.

Clinically proven: The results of the wingbrush were tested in cooperation with the centre for dental and oral medicine of the university of bonn (prof. Dr. M. Frentzen). Its easy handling, intelligent feeler and innovative design enable an effective cleaning process. Even the interdental gaps of the hardly reachable molars (back teeth) can be reached with low effort and without hurting the gums. Interdental brushes are more efficient than floss. They remove more plaque, as their bristles have a bigger surface and thus touch more parts of the gum.



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MEDEORA GmbH

Service Provider

Software Development, Software Solutions

Founding Year 2004

Employees

9

Director

Dr. Norbert Schmeißer

Company Information

MEDEORA GmbH (a University Hospital of Cologne spin-off) is for more than 12 years a privately owned company, which specializes in the development of solutions for the pharmaceutical industry and medical science.

Our products include software solutions for managing biological samples and patient data, solutions for the implementation of scientific research projects and pharmaceutical studies (NIS/ PASS).

Products & Services

1. BioARCHIVE: software for managing biological samples and corresponding data (BioARCHIVE medicine and BioARCHIVE science are available as Cloud version, On Site-version and as Freeware version).
2. MedicalARCHIVE: software for documentation of clinical data or of general data acquisition (example: questionnaires).
3. StudyARCHIVE: software for the clinical studies with defined intervals of time (eCRF, biobanking, data warehouse, analysis and reporting).



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medisize

Your specialist for respiratory care!



Medisize Deutschland GmbH

Manufacturer, OEM, Supplier

Consumables

Founding Year 1980

Employees 30

Annual Turnover 12 000 000 EUR

Company Information

Looking back to more than 30 years of experience in respiratory care, Medisize is a supplier of high-quality products for Anaesthesia, Critical Care, Neonatology, Emergency and Homecare. Medisize maintains a quality management system and delivers only CE-marked products.

Products & Services

Products for filtration and humidification, breathing filters/HME's, tracheotomy HME's, breathing circuits, catheter mounts, anaesthesia masks, CPAP and NIV masks and helmets, oxygen and aerosol therapy products, accessories for anaesthesia and critical care, respiratory trainers, fixation devices

Director

Mr Robert de Vroet

medisize

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MONTWILL GmbH

Manufacturer, OEM, Supplier

Imaging, Optics/Acoustic, Microsystems, Measuring and Control Technologies

Founding Year 1987

Employees 15

Annual Turnover 2 100 000 EUR

Director

Dipl. Kfm. Meik-Julian Montwill

Company Information

Development, manufacturing and distribution of high-quality measuring devices and indicators, based on LED technology.

Products & Services

Digital measuring devices and indicators for panel-mounting, wall fastening, as built-on enclosure and desktop housing. Available in different types: e.g. as multi-functional device, bargraph indicator, setpoint generator, counter, large-size indicator, and many more. Our indicators are available in different colours and suitable for all standard assembly dimensions. Furthermore we offer devices for top hat rail mounting.

Company Philosophy

For more than 25 years we operate worldwide as a longterm and well established partner of trade and industry. We offer a complete service „Made in Germany“: high-quality products with short delivery times.

MONTWILL

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Jenny
modular critical care hybrid



MS Westfalia GmbH

Manufacturer, Supplier, Service Provider
Hospital Equipment

Founding Year 1995

Employees 70

Annual Turnover 13 000 000 EUR

Director

Dipl.-Ing. Eugen Kagan

Company Information

MS Westfalia GmbH was founded in 1995 in Troisdorf, Germany. Since then the company has gained a reputation of a reliable German manufacturer of medical devices for the European and Asian markets. An excellent product quality, a flexible policy of the company, the willingness to discover new markets contribute to the constant product range update in line with the most progressive market trends. The main MS Westfalia objective is to create innovative medical solutions according to the latest technical standards.

Products & Services

The major sector MS Westfalia focuses on is intensive care solutions. The company also manufactures and installs high-quality X-ray machines, cleanrooms and ENT units, equipment for ophthalmology, anesthesiology, surgery, cosmetology and physical therapy. MS Westfalia constantly enriches the equipment range in many different fields and adds new features to the existing products.



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mth medical GmbH & Co. KG

Manufacturer, OEM, Supplier, Service Provider
Design, Hospital Equipment

Founding Year	1997	Director
Employees	15	Mrs Dorothea Himmelmann
Company Information	<p>mth medical develops and produces functional furniture and mounting systems for clinics, operating theatres and inpatient care facilities.</p> <p>mth medical - your partner for clinical solutions and custom made products.</p>	
Products & Services	<p>MobiDoc the Docking Cart for intrahospital transport and patienttransfer, stands, infusion poles, articulated arms, bottle stands, bottle carrier, attachment trolley, instrument tables, transportation trolleys, trolley for infusion pumps, equipment trolleys, docking trolleys, medical multi-socket outlets for respiration and inhalant anaesthesia devices, catheter-boxes according to the german hygiene-ordinance, MR conditional products and accessories.</p>	
Company Philosophy	<p>SATISFACTION IS THE BEST MEDICINE.</p> <p>The drivers behind our actions are saving, protecting and caring for human life. Based on this understanding of the work that we do, we develop high-quality products with those who have to use them in mind.</p> <p>Satisfaction is the best medicine for a trusting partnership.</p>	

mthmedical+

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Nutriplate GmbH

Manufacturer, OEM, Service Provider

Diagnostics, Biomaterials, Hospital Equipment, Pharmaceuticals

		Director
Employees	10	Mr Wolfgang Meyer
Company Information	Nutriplate GmbH is a manufacturer and OEM of microbiologics and chemicals, focused on the medical sector.	
Products & Services	We are a recognized specialist in the manufacturing and production of dry agar, finished breeding ground, special reagents and in the fast and high-quality delivery of laboratory chemicals.	
Internationality	Together with our corporate partners we can guarantee a global delivery and high-qualitative products. In agreement and consultation with you we can create your personal order, taking care of your interests and requirements.	



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MAX. 150kg

Oncotherm GmbH

Manufacturer, Supplier, Dealer, Service Provider

Intervention/Therapy, Hospital Equipment, Loco-regional Electro-Hyperthermia

Founding Year 1988

Director

Employees 35

Dr. Olivér Szász

Company Information

Complementary medical therapy in the fight against cancer. Oncotherm develops, manufactures and markets cancer treatment systems that apply a nontoxic therapy method and promote the body's natural regulatory processes. The purpose of this complementary medical treatment that is used in combination with therapies from school medicine like radio- or chemotherapy, is to heal cancer, to increase cancer patients' life expectancies and to improve the patients' quality of life. The electro-hyperthermia method, generally referred as "Oncothermia", has become one of the leading Hyperthermia-based therapies in Europe. The Oncotherm group has two locations, one in Hungary and the other in Germany. Oncotherm is constantly working on the development of the method and the devices and is part of the international science discourse. The devices are used all over the world.

Products & Services

The EHY-1000 series is the newest development in the treatment of prostate diseases. Both malignant and benign tumors (BPH) can be treated. The EHY-2000 series is the classic system for locoregional deep Hyperthermia applications and the EHY-3000 series is designed for the simultaneous multi-local treatment of advanced, metastatic disseminated, malignant and solid tumors.



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Service Provider

Imaging, Optics/Acoustic, ICT, Machine Learning, Data Mining,
Software Development/Design/Integration

Founding Year 2013

Director

Employees 7

Dr. Stefan Krausz

Company Information

The Cologne based startup pixolus is specialized in the camera-based detection and processing of image content and extracting data. The team of engineers and computer scientists offers consulting and development of application-specific solutions. The image processing specialists are also experienced in machine learning, data mining, software and app development. One focus is on the use of mobile devices such as smartphones and tablets on which their own algorithms as well as open software libraries are used.

Products & Services

In addition to consulting in the areas of computer vision / image processing, software engineering and mobile devices, pixolus provides specialized OCR solutions. First Product of the young company is a scanner for digital displays. So laboratory and measuring equipment that is (not yet) directly connected can be scanned for documentation or further processing – without media break.

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<http://pixolus.de>



PlazaBase

Service Provider

ICT, Hospital Equipment, Industry 4.0

Founding Year 2013

Employees 3

Director

Mr Jörg Jonas-Kops

Company Information

PlazaBase develops complex and redundant solutions for the Internet of Things, specially for smart glasses like Google Glass™ or ORA-2™.

Products & Services

IOT PLATFORM for wearables – smartglasses. Complete, available „Out of the Box“ enterprise solution. Sensational features to be used in health care and industry 4.0 Remote support solution, logistic and checklists.



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Plieske + Lederer GmbH

Supplier, Dealer, Service Provider

Materials/Surfaces, Dental, Hospital Equipment

Founding Year 1987

Director

Employees 26

Mr Dirk Plieske

Company Information

Plieske + Lederer is the competent partner for the professional design of medical practices and facilities; we cover the whole spectrum supplying laboratories, hospitals and surgeries with furniture and further equipment. Our solutions are based on your demands, from organization to transportation with qualified personnel for chilled and hazardous goods. Every project is planned, constructed, and accompanied together with our national and international customers.

Products & Services

With our services that include everything from individual planning over optimization of operational procedures up to support afterwards, we support you with our expert knowledge and quality from begin to finish.

Company Philosophy

Quality is our focus: Our company is partner of the Health & Care Network Group. This network of dealers, suppliers and manufacturers provides a comprehensive consultation with experts from every field.

With a certified quality assurance system Plieske + Lederer guarantees its customers and partners verified quality and reliability.



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WIR BRINGEN LICHT IN
DIE MEDICAL DEVICE
REGULATION.



Service Provider

Quality Management & Regulatory Affairs

Founding Year 2006

Employees 4

Director

Mr Dipl.-Ing. Peter Knipp

Company Information

qcmed guides manufacturers, operators and users of medical devices safely through the medical device regulation and requirements. As consulting engineers we accompany our clients on their way to international market approval for their products. We are IEC 80001-1: qcmed supports clinics for integration of medical devices into IT-networks. Qcmed is specialized on risk management for medical devices and IT-integration and medical devices, software classification. Installation and maintenance of QM-Systems: ISO 9001, 13485, GMP

Products & Services

- Technical documentation, Device Master Record (CE, FDA, ...)
- Risk management ISO 14971, ISO 22442, IEC 80001-1
- Products, Validation: Software, processes, biology, sterilization
- Approval: CE, USA, Canada, others
- Post Market Vigilance
- Audits: Internal, suppliers (international)
- Seminars, Trainings



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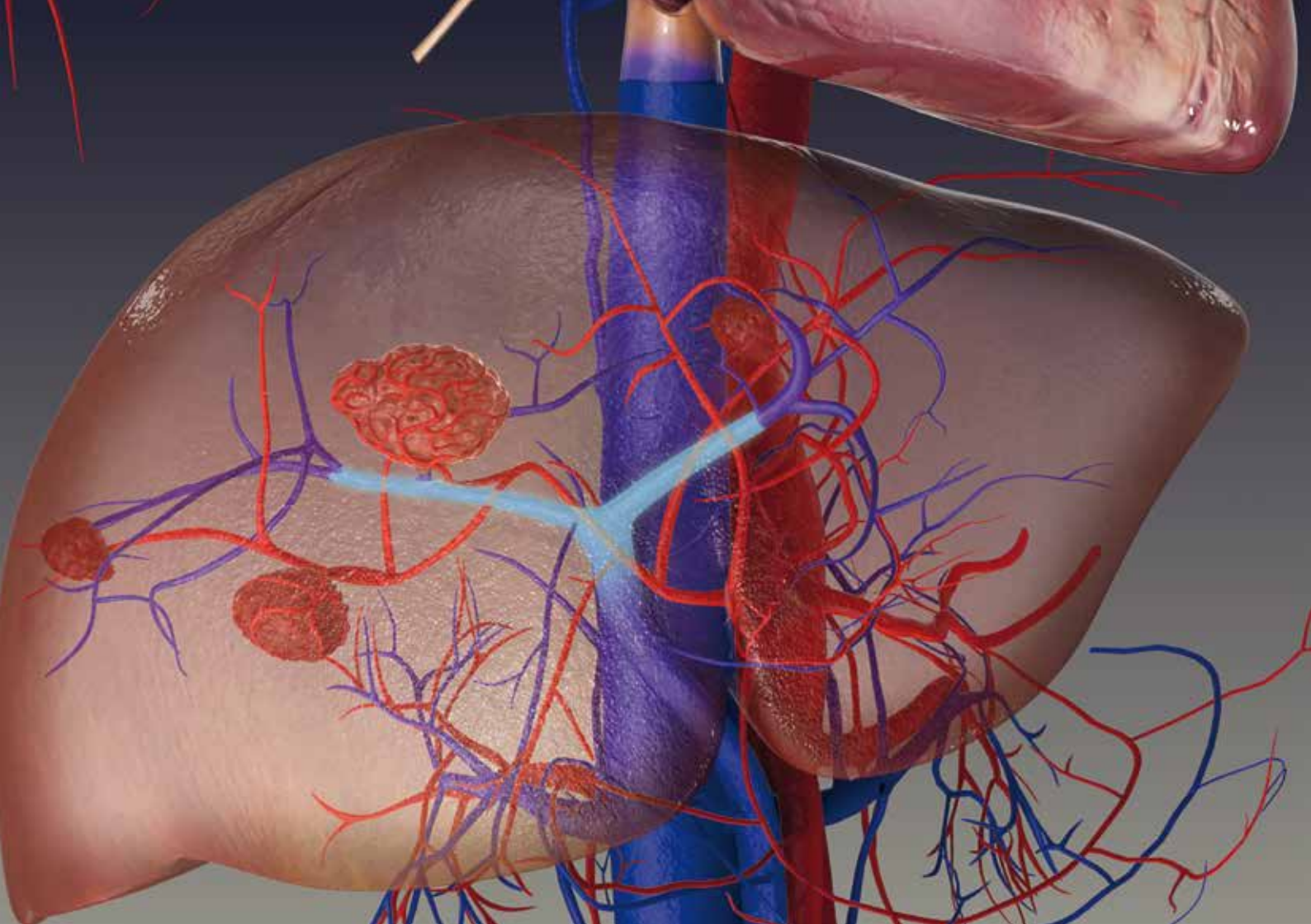
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Web

www.qcmed.de



Sirtex Medical Europe GmbH

Manufacturer

Intervention / Therapy

Employees

70

Director

Mr Nigel Lange

Company Information

Sirtex is a global life-sciences company that develops and delivers effective oncology treatments using novel small particle technology.

Products & Services

Selective Internal Radiation Therapy (SIRT), also known as Radioembolisation, is a liver-directed therapy for inoperable liver tumours. Treatment Goals: increase the time to progression; extend overall survival; potentially downsize or downstage tumours for liver resection, ablation, or transplantation; provide palliation of symptoms. SIRT can be combined with modern chemotherapy or administered as a monotherapy, either during a chemotherapy holiday, in a salvage setting or as an alternative to local chemotherapy.



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SPIGGLE & THEIS
Medizintechnik

Spiggle & Theis Medizintechnik GmbH



OEM, Supplier, Dealer

Implants/Prosthetics, Hospital Equipment, Diagnostics

Founding Year 1994

Employees 50

Annual Turnover 15 000 000 EUR

Company Information

For more than 20 years Spiggle & Theis is an international company specializing in otolaryngology and head and neck surgery. These include over 3500 special instruments as well as a wide range of disposables. As a company, a manufacturer and service provider in the field of medical technology, we are committed to the quality of our products, the welfare of the patient and the support of the physician. We see our role as a partner for our customers and are always willing to listen to and understand their needs. We are continually increasing our product range and are always on the lookout for new ideas, technologies and innovative products. Close contact to the surgeons is vital as they generate the most ideas due to daily practice. Export business is extremely important for us and plays a vital role in our growth strategy.

Products & Services

The company evolved from being purely a distributor to the established manufacturer of medical products in the area of ENT that it is today. We offer more than theoretical knowledge – we understand our customers needs. We enjoy close, personal contact to many of the best surgeons here in Germany. This enables us to continually develop innovative products. We guarantee the highest level of competence and individual service in meeting our customers requirements.

Director

Mr David Spiggle, Mr Detlef Theis,
Mr Bernd Schnieber, Mr Markus Ratschinski

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Telekom Healthcare Solutions

Service Provider

ICT, IT Platforms

Founding Year 2014

Employees 70

Director

Dr. Axel Wehmeier

Company Information

Telekom Healthcare Solutions is a Deutsche Telekom strategic growth area. A leading provider of healthcare ICT, it unites competences that enable all players to be connected with each other securely and digitally. It bundles all of the Group's healthcare units around the world and offers an extensive product range of innovative e-Health solutions from a single source, including preventive and protective healthcare and administration in outpatient, inpatient, and home environments. Integrated solutions for healthcare in its entirety are taking shape based on innovative ICT.

Products & Services

Hospital information system, mobile ward round 2.0, IT platforms, patient entertainment, connectivity, infrastructure, telemedicine projects or smart emergency call system: Telekom Healthcare Solutions offers an extensive product range of innovative e-Health solutions from a single source, including preventive and protective healthcare and administration in outpatient, inpatient, and home environments. Integrated solutions for healthcare in its entirety are taking shape based on innovative ICT.



**HEALTHCARE
SOLUTIONS**

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Titan Surgical Europe GmbH

Manufacturer, OEM, Supplier, Dealer, Service Provider

Implants/Prosthetics, Diagnostics, Materials/Surfaces, Intervention/Therapy, Optics/Acoustic, Microsystems, Biomaterials, Dental, Biomechanics, Design, Hospital Equipment, Consumables

Founding Year 1992

Director

Employees 60

Dr. Sergey Zakharov

Company Information

Manufaktur, Development and Marketing of microsurgical Instruments

Products & Services

Microsurgical titanium and stainless steel instruments



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53343 Wachtberg

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Lab Planning



Kinematics

EMG

Kinetics



Velamed GmbH

Supplier

Lab Planning, EMG, Kinematics, Kinetics, Clinical Gait Analysis, Ergonomics

Founding Year 2005

Director

Employees 8 Mrs Ingrid Konrad

Company Information

Velamed GmbH was founded in 2005 as a medical distribution company in Cologne, Germany. As european distributor for biomechanical measuring systems the key company competence is to equip laboratories with biomechanical measurement solutions combined with qualified product and planning consultancy.

Out of the variety of possible product solutions on all levels we compile the best fitting combination of products to meet your specific requirements. To be able to do so we operate a very close cooperation with technology-leading manufacturers and combine it with effective networking between manufacturers and customers. This guarantees a customer oriented process of technical innovations following customer requests.

Our academically educated product specialists look back to their own practical user experience in biomechanical labs. The idea of giving a comprehensive support through our experienced staff is the core of our services and the basis of customer trust and satisfaction.

Products & Services

Lab Planning, EMG-systems, Biomechanical Sensors, 3-D-Motion Capture Systems, Force Plates, Instrumented Treadmills, Inertial Sensor Systems, Telemetric Pressure Shoe-Insoles



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vitaphone GmbH

Manufacturer, Supplier, Service Provider

Diagnostics, Intervention/Therapy, ICT, eHealth, Telemedical Solutions, Telemedicine, Health Care

Founding Year 1999

Director

Mr. Admir Kulin

Company Information

vitaphone e-health solutions is a High Tech / High Touch, Remote Patient Monitoring and Patient Engagement firm. Using the latest wireless devices, our secure software platform and our 24/7 patient monitoring and coaching centers, we help providers/organizations to increase quality, reduce costs (e.g., admissions/readmissions), and improve the patient experience. As a telemedicine and mobile health service provider, we support medical providers in diagnosis, decisions about treatments, patient engagement and treatment monitoring by offering individual services and flexible care management. We therefore enhance the care quality, increase patient satisfaction, and implement savings for health insurance providers.

Products & Services

Segments in which vitaphone is investing: vital data monitoring, telemedicine services (Callcenter support), clinical trial support, telemedical infrastructure and consulting. Vitaphone solutions make the connection of the healthcare stakeholders such as physicians, hospitals and clinics, cost bearers and pharma industry possible and effective.



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Wachendorff-Chemie GmbH

Manufacturer, OEM

Materials/Surfaces, Medical products, Disinfectants, Detergents, Cosmetic Products

Founding Year 1989

Director

Employees 40

Mr Jan Wachendorff

Annual Turnover 6 000 000 EUR

Company Information

Under the brand RHEOSOL Wachendorff-Chemie GmbH manufactures cleaning agents, disinfectants, detergents, pharmaceuticals, medical devices and cosmetics. Wachendorff-Chemie GmbH is a producer of his own brand but offers also private label production for the entire product-portfolio and the services in the field of hygiene. Our customers receive full technical and competent support in the field of hygiene. The distribution is assured by a net of qualified dealers. Wachendorff-Chemie GmbH is also a reliable contract and OEM manufacturer. We develop and produce our products according to DIN EN ISO 9001:2000 and we are additionally certified according to DIN EN 13485 with consideration of the directive for medical devices MDD 93/42/EEC."

Products & Services

Disinfectants as biocides and medical products are a core competence of Wachendorff-Chemie GmbH. The surface, wiping and instrument disinfectants are characterised by a high economic efficiency, fast residence times and a high dilution capability. The skin and hand disinfection stands for a broad spectrum of activity, quick effect times as well as an extremely high skin compatibility.

RHEOSOL®

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Wilhelm Werner GmbH - Reinstwassertechnik

Manufacturer, Service Provider

Implants/Prosthetics, Materials/Surfaces, Microsystems, Hospital Equipment

Founding Year 1974

Director

Employees 42

Ms Barbara Traeger

Annual Turnover 5 200 000 EUR

Company Information

Engineering & Manufacturing of systems and plants for water purification for production lines in microsystems, pharmaceuticals, biotech, labs and else.

Products & Services

Pure and ultra pure water systems for R & D, quality, labs, pharmaceuticals, biotech, sterilization.



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