



Faculty of Management, Economics and Social Sciences

Annual Research Report
Academic Year 2012/2013

University of Cologne





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1 Introduction

The Faculty of Management, Economics and Social Sciences (WiSo Faculty) at the University of Cologne is the largest and best reputed Faculty of its type in Germany. It has a strong tradition in both fundamental and applied research in the covered disciplines.

During the last years the Faculty has undergone a considerable generational change. The Faculty used this turnover together with its strategic advantage of a large interdisciplinary faculty to cluster a critical mass in reputation and excellence, to gather complementary competences and to team up with strategic research partners outside the university. These newly built networks cross disciplinary boundaries to address common research topics, work on shared agendas and use common toolsets or methodological perspectives to conduct rigorous and relevant research.

One of the Faculty's indicators for its success is the fact that it hosts both Research Units in Economics currently funded by the German Science Foundation (DFG): "Design and Behavior – Economic Engineering of Firms and Markets" inaugurated in 2011 and "Psychoeconomics. Interacting Decision Processes and Their Consequences for Economic Performance" inaugurated in 2012. They are part of the Key Profile Area "Social and Economic Behavior", one of four major research areas in the University of Cologne's success in the Excellence Initiative 2012. In 2013 Gary Bolton and Elena Katok from the University of Texas at Dallas and Matthias Sutter from the European University Institute, Florence have been appointed as International Faculty. For the next years they will spend several weeks at the Faculty pursuing joint research activities and teaching courses.

The Faculty' research excellence is also reflected in its positions in research related rankings. In the latest ranking of the Handelsblatt (2012) the Faculty's research in business administration received rank 6 among the German universities and rank 9 among all universities in Germany, Austria, and Switzerland. Five researchers from our faculty were among the top 100 researchers. In the 2013 ranking of the Wirtschaftswoche in business administration our Faculty received rank 2. In the latest Handelsblatt ranking (2013) for economics the Faculty received rank 6. Eight researchers from the Faculty are listed for their life time achievement, 6 researchers in the ranking of the recent publications, and 5 among the top 100 researchers younger than 40 years. In the 2013 ranking of the Wirtschaftswoche in economics our Faculty received rank 4.

In social sciences the Faculty succeeded by receiving a positive evaluation and funding for the second period (2012-2017) of the DFG research training group "SOCLIFE: Social Order and Life Chances in Cross-National Comparison" in September 2012.

The Cologne Graduate School was able to attract funding for PostDoc fellows from the Fritz Thyssen Stiftung. In October 2012 the first cohort of three PostDoc positions was filled with international fellows. In October 2012 the Faculty hosted the European meeting of the European Science Association (ESA), the worldwide association for research in experimental economics, with over 200 participants from all over the world.

This report documents research news, general information about the research activities of the members of the WiSo Faculty and their research output, i.e. publications by members of the Faculty, conference presentations by PhD students and Postdocs of the WiSo Faculty and completed PhD theses in the academic year 2012/2013.

Cologne, March 2014

Prof. Dr. Bettina Rockenbach,
Vice Dean for Research and Young Academics



2 Research Related News/General Information

2.1 News from the Faculty

- In October 2012, Bettina Rockenbach took over as Vice-Dean for Research, a position previously held by Achim Wambach.
- Detlef Buschfeld stepped down as Vice-Dean for Teaching, Academic Studies and Reform in July 2013.
- Carsten Burhop accepted an offer from the Vienna University.
- Ulrich Derigs retired in April 2013.
- Norbert Herzig retired in February 2013.
- Heiner Meulemann retired in February 2013.
- Axel Ockenfels was appointed a Contributing Author in the Intergovernmental Panel on Climate Change (IPCC; sometimes called “Weltklimarat” in Germany) in June 2012
- The Faculty deeply regrets the death of Johann Eekhoff, who died on 3rd March 2013. Johann Eekhoff had held the Chair for Economic Policy at the Faculty since 1995 and was the Director of the Institute for Economic Policy.

2.2 New Appointments in 2012/2013

- Carlos Alós-Ferrer joined the University of Cologne as Professor of Microeconomics. Previously, he held the chair of Microeconomics at the University of Konstanz.
- Clemens Kroneberg joined the University of Cologne as Professor for Sociology. Prior to this, he was Junior Professor for Sociological Theory at the University of Mannheim.
- Roman Liesenfeld took up the chair for Statistics and Empirical Research in economics. Previously, he held this chair at the University of Kiel.
- Michael Overesch took up the position as Professor for Business Taxation at University of Cologne. Before he held this position at the Goethe University in Frankfurt.
- Margarita Protopappa-Sieke took up the position as a Junior Professor at the Department of Supply Chain Management and Management Science at the University of Cologne. Before she worked at the SMI Institute as Assistant Professor at the University for Business and Law, Wiesbaden.
- Andreas Schabert joined the University of Cologne in April 2013 as Professor at the Department of Economics. Previously, he was at the TU Dortmund University.
- Thomas Schelkle joined the University of Cologne as Junior Professor for Macroeconomics.
- Vuong Van Anh joined the University of Cologne as Junior Professor for Applied Microeconomics.

2.3 Placement of Assistant and Associate Professors in 2012/2013

- Sascha Albers became Associate Professor at the Department of Border Region Studies at the University of Southern Denmark.
- Torsten Bienmann became Professor for für ABWL, Personalmanagement und Führung at the University of Mannheim.



- Kai Hoberg is Professor for Supply Chain and Operations Strategy at the Kühne Logistics University in Hamburg.
- Elmar Schlüter became Professor of Sociology at the University of Giessen.

2.4 Habilitations in 2012/2013

- Sascha Albers, „Structures, Processes and Contexts of Cooperation – Empirical and Conceptual Studies“
- Kai Oppermann, „The Domestic Politics of Foreign Affairs and on Government Commitments to EU Referendums“

2.5 Extended stays of guests of the Faculty in 2012/2013

- Deva Rangarajan, Vlerick Business School, visited Werner Reinartz in the spring term 2013 and gave a course on “B2B Marketing”.
- Yale T. Herer, Technion – Israel Institute of Technology, visited Ulrich Thonemann in spring term 2013 and gave a course on “Extensions of the newsvendor problem”.
- Benny Mantin, University of Waterloo, visited Ulrich Thonemann in the spring term 2013 and gave a course on “Operations Management”
- Enno Siemsen, Carlson School of Management, visited Ulrich Thonemann in the spring term 2013 and gave a course on “Project Management”
- Julia von Maltzan Pacheco, FGV-EAESP, visited the International Relations Center in the spring term 2013 and gave a course on “Business Environment in Emerging Markets”.
- Bjoern Bruegemann, VU University Amsterdam, visited the Center for Macroeconomic Research in the spring term 2013 and gave a course on “Macroeconomics of Labor Markets”.
- David Jaeger, City University of New York Graduate Center, visited the Center for Macroeconomic Research in the spring term 2013 and gave courses on “Labor Economics”, “Identification Strategies in Econometrics” and “Public Policy and the Labor Market”.
- Susanne Nies, EURELECTRIC ASBL, visited Marc Oliver Bettzuege in the spring term 2013 and gave a course on “European Energy Policies and Energy Economics”.
- Wolfgang Viechtbauer, Maastricht University, visited Michael Wagner in the spring term 2013 and gave a course on “Meta-Analysis”.
- Andrew Cumbers, University of Glasgow, visited Martina Fuchs in the spring term 2013 and gave a course on “Uneven Development and the Global Economy”.
- Karl-Dieter Opp, University of Washington, visited Michael Wagner in the spring term 2013 and gave a course on “Norms and Institutions: Origins, Change and Effects”.



- Guenter Beck, Goethe University Frankfurt, visited the International Relations Center in the spring term 2013 and gave a course on “The Economics of European Integration”
- Jan Komorowski, Warsaw School of Economics, visited Christoph Kuhner in in the spring term 2012 to conduct joint research on a new textbook.
- Max Bazerman, Harvard University, visited Bernd Irlenbusch and gave a talk at the Conference of the Economic Science Association (ESA) Cologne in September 2012
- John List, University of Chicago, visited Bernd Irlenbusch and gave a talk and a mini-workshop on field experimentation in August 2013
- Vikas Agarwal, Georgia State University, and Gjergji Cici, Mason School of Business, visited Alexander Kempf in summer term 2013 to continue research on their joint projects in the field of asset management.
- Laura Andreu, University of Zaragoza, visited Alexander Kempf and Alexander Pütz to continue research on their joint project: “Are Two Business Degrees Better Than One? Evidence from Mutual Fund Managers’ Education“.
- Ben Greiner, University of New South Wales, visited Axel Ockenfels to work on several research projects (Aug.-Dec. 2012).
- Steven Stoff visited Axel Ockenfels to advance their joint research project “Capacity Markets” in June 2013.
- Elena Katok, University of Texas at Dallas, visited the DFG research unit Design & Behavior for several research projects (June/July 2013).
- Matthias Sutter, University of Innsbruck, visited the DFG research unit “Design & Behavior” and the Faculty as a member of the International Faculty Program and gave lectures on “Experimentelle Wirtschaftsforschung”.
- Jacob Goeree, University of Zürich, visited the DFG research unit “Design & Behavior” to give a workshop on “Market Design” in September 2012.
- Michael Reiter, Institute for Advanced Studies, Vienna, gave a lecture on Heterogeneous Agent Models in Macroeconomics in May 2013.

2.6 Conferences and Summer Schools hosted by the Faculty or organised by Faculty Members in 2012/2013

- Professor Tempelmeier organised, in cooperation with Prof. Kuhn (KU Eichstätt-Ingolstadt) and Prof. Furmans (Karlsruher Institut für Technologie), the IXth Conference on Stochastic Models of Manufacturing and Service Operations. It took place from May, 25th until May, 30th 2013 in Seon Abbey. Apart from Professor Tempelmeier, the academic advisory board of the international Conference consisted of, amongst others, Prof. Buzacott (York University, Canada), Prof. Dallery (Ecole Centrale Paris, France), Prof. Gershwin (MIT, USA) and Prof. Tolio (Politecnico di Milano, Italy).
- Cologne Intensive Study Program (CISP-MBA): The CISP-MBA is a short summer programme in June aimed at MBA students, focusing on European Management. It is an



annual blocked program that consists of two courses in Management, one in Economics and a Business Project.

- Cologne International Summer University (CISU): The CISU is an academic summer program for undergraduate and graduate students of the Faculty and international students of its partner universities. It offers three sessions of two weeks in August and September. Each session consists of one course in the areas of Management, Economics and Social Sciences. All courses are taught in English. The academic program is accompanied by company visits as well as cultural and social activities. It took place in August and September 2013.
- WiSo@NYC: WiSo@NYC is a summer programme organised by the Faculty of Management, Economics and Social Sciences which takes place in New York City every year. In a 6-week programme, Cologne students visit three interdisciplinary courses taught by US-American professors on the premises of universities in New York City.
- Hamburg-Cologne Marketing Camp: The Marketing Camp invites internationally renowned researchers for an exchange on research topics with lectures, discussions and personal talks. The event is of particular benefit for the new generation of academics. In addition to discussions with the lecturers, PhD students have the possibility to discuss current research topics with the invited researchers. Cologne, December 3-4, 2012.
- Economic Science Association (ESA) European Conference Cologne 2012: The ESA brings together scholars using economic experiments from all over the world for a three-day conference. In September 2012 more than 220 researchers attended the ESA conference in Cologne. During numerous parallel sessions and keynote talks, scholars presented and discussed their current research projects.
- Mini-workshop on field experimentation with John List (in cooperation with the DFG Research Unit "Design and Behavior"): Ph.D. students and post-doctoral researchers from the University of Cologne presented their recent research using the field experimental method to understand economic behavior. The workshop took place in August 2013 and was conducted by John List from the University of Chicago; a world-leading expert in running field experiments.
- Alexander Kempf organised the 12th Colloquium on Financial Markets in April 2013. In this conference, researchers from Europe and the US presented and discussed papers on asset management.
- Cologne International Energy Summer (CIES) in Energy and Environmental Economics: The CIES is a short summer program organized by Felix Höffler and Van Anh Vuong where the participants attend classes and were given the opportunity to present and discuss their current research activities. The summer school took place in July/August 2013.
- THESEUS-International Summer School and Simulation Exercise "The Future of EU Economic Governance", Brussels, July 2012.
- 5th THESEUS European Conference "50th anniversary of the Elysée Treaty", Brussels, December 2012.
- THESEUS PhD Workshop: "The EU and the global crisis: challenges to EU Governance, Policy responses and the legitimacy gap", 21-22 May 2013, Paris.



- EXACT summer school: Network Seminar on Academic Research Skills and Higher Education Qualification, Cologne, 15-19 September 2012.
- EXACT, 10-12 July in Brussels, final conference on EU External Action.
- The OPAL project of the Jean Monnet Chair, Prof. Wessels has organized an international conference in Berlin on the topic „National Parliaments in the EU: The Performance of Multilevel Democracy in Europe“.
- The LISBOAN Network held its final annual conference in Brussels on the topic “Applying the Lisbon Treaty in difficult times: Towards an interim balance of past achievements, future challenges, and possible explanations”, 6-7 June 2013.
- PROTEUS Seminar for Master Students: The Future of EU Economic Governance, 17-21 June 2013, Brussels.
- Cologne-Zurich-Workshop on Market Design in September 2013 with Jacob Goeree (in cooperation with the DFG Research Unit "Design and Behavior"): Researchers from Cologne and Zurich presented their work in market design and related fields.
- The CMR organized the 3rd Workshop on Macroeconomics from October 1-2, 2012. In this conference many researchers from North America and Europe presented and discussed their papers on macroeconomics or participated in a poster session.
- In December 2012 Felix Bierbrauer organized the annual meeting of the Network of German speaking Economists abroad. 35 lectures on a variety of economic topics were presented.

2.7 Research Prizes for Faculty Members in 2012/2013

- Franziska Völckner won the Reviewer of the Year 2012 (Department Marketing) Award of BuR – Business Research.
- Martina Fuchs received the "Best Paper Award" for the paper "Knowledge and Patterns of Interpretation" at the Regional Science Association European Conference in May 2013 in Tampere, Finland.
- Wilhelm, H. Richter, A. and Semrau, T. received the Best Conference Paper Award of the 8th Annual INGRoup Conference for their article "When does creative failure turn into creative effort? The moderating effect of team psychological safety and transactive memory system“.
- Norbert Steigenberger won the Outstanding Reviewer Award of the Academy of Management, Organization and Management Theory Division.
- Bernadette Dilger won the Universitätspreis (University Prize) of the University of Cologne.
- Mirja won the Schröder Ehrhardt Imelmann Preis 2012 of the Verein der Freunde und Förderer der Universität zu Köln.
- Ali Sunyaev won the Universitätspreis (University Prize) of the University of Cologne.



2.8 News from the Cologne Graduate School in Management, Economics and Social Sciences (CGS)

- CGS fellows Dominik Becker, Kristian Dicke, Matthias Dolls, Thorsten Gully, Björn Hartig, Felix Kölle, Dirk Neumann, Dirk Paulsen and Christian Waibel graduated this year.
- Our graduates now hold post-graduate positions at the University of Nottingham, the Université Catholique, Louvain, the University of New South Wales, the ETH Zürich and the University of London inter alia.
- CGS fellows currently come from Lithuania, Romania, Turkey, Ukraine and the Netherlands, thus strengthening the international profile.
- CGS hosted guest researchers from China, the US and Hungary.
- The new Doctoral Master Track Program in Economics and Economic Design and Behavior started with four Master Students.
- CGS recruited 10 new PhD fellows.
- In cooperation with the Fritz-Thyssen-Foundation we appointed the first three PostDoc Fellows at the University of Cologne in October 2013. We recruited two economists and one sociologist: Banu Olcay, Dominik Sachs und Sebastian Sattler.

Publications

Refereed Journal Publications

- Bargain, O., Decoster, A., **Dolls, M.**, **Neumann, D.**, Peichl, A. and Siegloch, S. "Welfare, Labor Supply and Heterogeneous Preferences: Evidence for Europe and the US", [forthcoming, *Social Choice and Welfare*].
- Bargain, O., **Dolls, M.**, Fuest, C., **Neumann, D.**, Peichl, A., Pestel, A. and Siegloch, S. "Fiscal Union in Europe? Redistributive and Stabilising Effects of a European Tax-Benefit System and Fiscal Equalisation Mechanism", [forthcoming, *Economic Policy*].
- Bargain, O., **Dolls, M.**, **Neumann, D.**, Peichl, A., und Siegloch, S. "Comparing Inequality Aversion across Countries when Labor Supply Responses Differ", [forthcoming, *International Tax and Public Finance*].
- **Dörrenberg, P.** and Duncan, D., forthcoming, "Distributional Implications of Tax Evasion: Evidence from the Lab", *Public Finance Review*.
- **Dörrenberg, P.** and Peichl, A., 2013, "Progressive Taxation and Tax Morale", *Public Choice* 155(3-4), pp 293-316.
- De Haan, E. & **Nieß, C.** (2012). "Critical Moments in a coaching case study: Illustration of a process research model." *Consulting Psychology Journal: Practice and Research*, 64(3), 198 – 224.
- **Dolls, M.**, Fuest, C. and Peichl, A. (2012), "Automatic Stabilizers and Economic Crisis: US vs. Europe", *Journal of Public Economics* 96 (3-4), 279-294.
- **Dolls, M.**, Fuest, C. and Peichl, A. (2012), "Automatic Stabilization and Discretionary Fiscal Policy in the Financial Crisis", *IZA Journal of Labor Policy* 1(4).
- Patrzek, J., **Sattler, S.**, van Veen, F., Grunschel, C., Fries, S. (forthcoming): "Investigating the effect of academic procrastination on the frequency and variety of



academic misconduct: a panel study”, *Studies in Higher Education*, DOI: 10.1080/03075079.2013.854765:

- **Sattler, S.**, Mehlkop, G., Graeff, P., Sauer, C. (forthcoming): “Evaluating the drivers of and obstacles to the willingness to use cognitive enhancement drugs: the influence of drug characteristics, social environment, and personal characteristics”. *Substance Abuse Treatment, Prevention, and Policy*, 9 (8), DOI: 10.1186/1747-597X-9-8.
- Graeff, P.*, **Sattler, S.***, Mehlkop, G., Sauer, C. (2013): “Incentives and Inhibitors of Abusing Academic Positions: Analysing University Students’ Decisions about Bribing Academic Staff”, *European Sociological Review* (*shared 1st authorship, online-first).
- Dubljević, V.*; **Sattler, S.***, Racine, É. (2013): “Cognitive Enhancement and Academic Misconduct: A Study Exploring their Frequency and Relationship”, *Ethics & Behavior* (*shared 1st authorship, online-first).

Awards

- **Dörrenberg, P.** and **Zeppenfeld, Ch.**: Project Support by KölnAlumni – Freunde und Förderer der Universität zu Köln e.V. for their Project “Risk Taxing, Labor Supply and Tax Evasion: Theory and Experimental“, 2013.
- **Klobucnik, J.** (with Sönke Sievers): Financial and Portfolio Management Award (granted by Swisscanto) for the Best Professional Paper, 2013.
- **Klobucnik, J.** (with Sönke Sievers): Best Practice Paper Award, Verband der Hochschullehrer, 2012.

2.9 News from the Research Institutes

Centre for Financial Research, CFR

- CFR hosted a number of international guest researchers, among them visitors from USA, Spain, Switzerland, France, the UK and the Netherlands.
- CFR organised various conferences, including:
 - 1) The 12th Colloquium on Financial Markets in Cologne in April 2013, held at AXA Holding AG. This colloquium was an academic conference with special emphasis on asset management research;
 - 2) The CFR Research Workshop in Düsseldorf in March 2013, held at WGZ BANK. This workshop aimed to intensify the discussion between researchers and practitioners on asset and risk management issues;
 - 3) The BVI-CFR-Event “Asset Management Challenges” in Frankfurt/Main in December 2012. Participants were CFR executive board members and managers of member companies of the BVI (Bundesverband Investment und Asset Management).
- CFR Supporting Members:

Meriten Investment Management GmbH joined the circle of CFR supporting members.



Institut für Wirtschaftspolitik an der Universität zu Köln (iwp)

- The iwp research team intensively contributed to public policy debates by disseminating research findings in various interviews with print and Internet media, TV and radio stations.
- The iwp has continued the series called “Kölner wirtschaftspolitischer Dialog” in cooperation with Handelsblatt. In summer term 2013, two dialogues took place: One between Michael Breuer, Staatsminister a.D. und President of Rheinischer Sparkassen- und Giroverband and Prof. Dr. Thomas Hartmann-Wendels, director of the department of bank management at the University of Cologne. This dialogue dealt with the topic: “Banking sector in Europe: Supervision and Regulation”. The second dialogue was between Gabriele Klug, (Kämmerin, City of Cologne) and Prof. Dr. Berthold Wigger (Karlsruhe Institute of Technology) on the topic: “The impact of a debt brake on the budgets of Länders and municipalities”. In winter term 2012, Jens Ulbrich (Deutsche Bundesbank) and Prof. Dr. Manfred Neumann (University of Bonn) discussed the topic: „The new role of the European Centralbank“. This dialogue was part of the lecture series on the future of the European Union and supported by the Cologne Chamber of Commerce and Industry (IHK).
- The lecture series has become an integral part of the winter term curriculum of the University of Cologne and deals with current topics in economic policy: In 2012/13 the lecture series was dedicated to the future of the European Union.
- The iwp is currently expanding its expertise by the field of real estate economics, which is barely dealt with on an academic level in Germany. In this context, a first expert discussion round hosted by the iwp has taken place in July 2013. The discussion round dealt with actual issues in real estate and was attended by banks, real estate associations and the Cologne Chamber of Commerce and Industry (IHK).
- In June, an academic commemoration for Professor Dr. Hans Willgerodt was organized by the iwp and the faculty of Management, Economics and Social Sciences of the University of Cologne. Key speakers were Prof. Dr. Watrin, Prof. Dr. Molsberger and Prof. Dr. Hasse who valued highly his numerous merits for the University of Cologne and the iwp.
- The Institute for Economic Policy at the University of Cologne was awarded with the title „Place of Progress in North Rhine-Westphalia“ (“Ort des Fortschritts NRW”). The Ministry of Science and the Ministry of Economics thereby appreciate the innovative approach of the iwp as an institute that focuses its research and consulting activities on practical problem solving strategies in economic and social policy. The official award will be conferred by the Minister of Science in 2014.
- The staff of the iwp also contributed to the academic discourse, inter alia via the following papers in international journals:
 - 1) Prof. Eekhoff, Christine Arentz and Susanna Kochskämper (2012): „Private health insurance – a role model for European health systems”, in: *The European Journal of Health Economics*, Volume 13, Issue 5, pages 615-621.
 - 2) Johannes Thema, Felix Suerkemper, Katharina Grave, Adrian Amelung (2013): „Interactions between energy efficiency policies and emission trading schemes: Modelling the effects on carbon prices and industrial competitiveness”, in: *Energy Policy*, Volume 60, pages 656-666.



2.10 Editorships by Faculty Members

Business Administration

- Sascha Albers is a member of the editorial board of *European Management Journal* and the *International Journal of Aviation Management*.
- Werner Delfmann is a member of the editorial boards of *Die Betriebswirtschaft*, *Logistics Research* and *Business Research*.
- Mark Ebers is Co-Editor of *Die Betriebswirtschaft* and member of the editorial boards of *Organization Studies*, *Strategic Organization*, and the *Scandinavian Journal of Management*.
- Marc Fischer is one of the editors of *Die Betriebswirtschaft*.
- Thomas Hartmann-Wendels is co-editor of *Zeitschrift für Bankrecht und Bankwirtschaft*, serves on the editorial board of the journal *Bankhistorisches Archiv*. He is also a member of the editorial board of *Die Betriebswirtschaft*.
- Norbert Herzig is a member of the editorial boards of *Steuer und Wirtschaft* and *Die Wirtschaftsprüfung*.
- Bernd Irlenbusch is a member of the editorial boards of *Central European Business Review*, *Review of Managerial Science* and *Business Research*.
- Claudia Loebbecke is a senior editor for the *Journal of Strategic Information Systems (JSIS)* and a member of the advisory board of *Information Systems Review (ISR)*. She serves as a special issue associate editor of *Management Information Systems Quarterly (MISQ)*. She is a member of the editorial boards of *Communications & Strategies*, *Information Systems Journal*, *Journal of Information Technology*, *Communications of the AIS*, *Journal of Media Business Studies*, *International Journal on Media Management*, *Journal of Decision Systems* and *Electronic Commerce Research and Applications*.
- Werner Reinartz is an area editor of *International Journal of Research in Marketing* and a member of the editorial boards of the *Journal of Marketing and Marketing Science*.
- Detlef Schoder serves on a number of editorial boards, including *Wirtschaftsinformatik (Department Editor)*, *Electronic Markets*, *Information Systems and e-Business Management*, *MIS Review (Chinese Journal)*, *Business und Research (BuR)* and *International Journal of Electronic Business*. He is associate editor of *International Journal of Internet and Enterprise Management*.
- Heinrich Schradin is chief editor of *German Risk and Insurance Review*.
- Dirk Sliwka is a member of the editorial boards of *Die Betriebswirtschaft* and *Review of Managerial Science*.
- Ulrich Thonemann is co-editor of *Operations Research Spectrum* and he is associate editor of *Production and Operations Management*.
- Franziska Völckner serves on the editorial board of *International Journal of Research in Marketing*.



Economics

- Felix Bierbrauer is a member of the editorial board of *European Journal of Political Economy*.
- Eckart Bomsdorf is a member of the editorial board of *AStA Wirtschafts- und Sozialstatistisches Archiv*.
- Carsten Burhop is a member of the editorial board of *Jahrbuch für Wirtschaftsgeschichte* and of the *European Review of Economic History*.
- Juergen B. Donges is a member of the advisory board of *The World Economy* and scientific advisor of the *Revista del Instituto de Estudios Económicos*. He is an editor of *Zeitschrift für Wirtschaftspolitik*.
- Roman Liesenfeld is a member of the editorial board of *Empirical Economics*.
- Karl Mosler is a member of the Editorial Boards of *Metron*, *International Journal of Statistics*.
- Axel Ockenfels is associate editor for the *Journal of Economic Behavior and Organization* and the *Journal of Economics*. He is also a member of the editorial Board of the *Journal of Socio-Economics*, and currently editor for a special issue of the *Journal of Economic Behavior and Organization*.
- Susanne Prantl is a member of the scientific board for the *Journal of Economics and Statistics*.
- Toni Pierenkemper is a member of the editorial board of *Jahrbuch für Wirtschaftsgeschichte*.
- Achim Wambach is Co-editor of the *Geneva Risk and Insurance Review* and co-editor of *Perspektiven der Wirtschaftspolitik*.
- Christian Watrin is an editor for *Zeitschrift für Wirtschaftspolitik*.

Sociology and Political Sciences

- André Kaiser is member of the Advisory Board of „Emerging Fields Initiative“, Friedrich-Alexander University Erlangen-Nürnberg since 2012.
- Hans-Jürgen Andreß is a member of the scientific board of *Sports and Society (Sport und Gesellschaft)*, of *Methoden–Daten–Analysen*, *Zeitschrift für Empirische Sozialforschung*.
- Jens Beckert is a member of the editorial committee of *Socio-Economic Review*.
- Detlef Buschfeld is one of the editors of *Kölner Zeitschrift für Wirtschaft und Pädagogik*.
- Lorenz Fischer is co-editor of *Wirtschaftspsychologie*.
- Jürgen Friedrichs is senior editor of the *Kölner Zeitschrift für Soziologie und Sozialpsychologie*. He is also a member of the editorial boards of the *European Journal of Housing Policy and the Housing Studies*.
- Erik Hoelzl is an editor for the *Journal of Economic Psychology*.



- Thomas Jäger is an editor of *Zeitschrift für Außen- und Sicherheitspolitik*. He is also an editor of *Globale Gesellschaft und internationale Beziehungen* and an editor of *Akteure der Außenpolitik*.
- André Kaiser is a member of the editorial board of *Political Science*.
- Sigrid Quack is a member of the editorial board of *Organization*.
- Frank Schulz-Nieswandt is chief editor of *Zeitschrift für öffentliche und gemeinwirtschaftliche Unternehmen/Journal of public and non-profit enterprises*. He is a member of the editorial boards of *Zeitschrift für Gerontologie und Geriatrie* and the *Annals of Public and Cooperative Economics*.
- Wolfgang Streeck is chief editor of *Socio-Economic Review*.
- Christine Trampusch is a member of the editorial board of *German Politics* and *Zeitschrift für Sozialreform*.
- Wolfgang Wessels is a member of the editorial boards of *Integration, Journal of Common Market Studies, European Foreign Affairs Review, European Political Science, Studies in EU Reform and Enlargement, Perspectives - Review of International Affairs* and *Nova Europe*.

2.11 Presidencies of Academic Societies by Faculty Members

- Mark Ebers is a member of the board of the Schmalenbach-Gesellschaft – Deutsche Gesellschaft für Betriebswirtschaft e.V.
- Jürgen Friedrichs is chairman of the working group “Poverty Neighbourhoods“ of the European Network of Housing Research.
- Norbert Herzig is vice-president of the Schmalenbach-Gesellschaft für Betriebswirtschaft, chairman of the working board for taxes of the Schmalenbach-Gesellschaft für Betriebswirtschaft and a member of the executive committee of the German division of the International Fiscal Association.
- André Kaiser has been a member of the executive committee of the European Consortium for Political Research since 2009.
- Ludwig Kuntz has been an advisory board member of the Schmalenbach-Gesellschaft für Betriebswirtschaft since 2007.
- Axel Ockenfels is a board member of the Verein für Socialpolitik.
- Heinrich Schradin has been a member of the executive committee of the German Association of Insurance Science since 2003.
- Frank Schulz-Nieswandt is honorary president of the scientific council of German Federal Association of Public Services and speaker for the scientific council of the German Center of Gerontology in Berlin.
- Christine Trampusch is a member of the executive council of the Society for the Advancement of Socio-Economics (SASE) and co-director of the network “Political Economy and Welfare State” of the Council for European Studies (CES)
- Wolfgang Wessels has been vice-president of the Arbeitskreis Europäische Integration (German ECSA) since 2002.



2.12 Membership in Academies and Academic Advisory Boards by Faculty Members

Academies of Science

- Jens Beckert is a member of the Berlin-Brandenburg Academy of Science.
- Juergen B. Donges is a member of the North Rhine-Westphalian Academy of Sciences and Arts and of the Royal Academy of Economic and Financial Sciences of Spain.
- Alexander Kempf is a member of the North Rhine-Westphalian Academy of Sciences and the Arts since 2006.
- Felix Höffler is a member of the project group „Energiesysteme der Zukunft“, AG Szenarien / Projekt der Deutschen Akademien der Wissenschaften (Leopoldina, Acatech, Union dt. Ak. d. Wiss.) and a member of the advisory board for ACER (Agency for the Cooperation of Energy Regulators).
- Thomas Jäger is a member of the North Rhine-Westphalian Academy of Sciences and the Arts and a member of the Academic Advisory Board of the Institute for European Politics. He is also a member of the Academic Advisory Board of the Zentrum für Militärgeschichte und Sozialwissenschaft der Bundeswehr.
- Claudia Loebbecke is a member of the European Academy of Science (Member of the Academic Council), and a member of the Association of Information Systems Senior Scholars.
- Axel Ockenfels is a member of the Berlin-Brandenburg Academy of Sciences and of the North Rhine-Westphalian Academy of Sciences and the Arts.
- Wolfgang Streeck is a member of the Berlin-Brandenburg Academy of Science and of Academia Europaea.
- Ulrich W. Thonemann is a member of the North Rhine-Westphalian Academy of Sciences and the Arts.
- Carl Christian von Weizsäcker is a member of the North Rhine-Westphalian Academy of Sciences and the Arts.

Ministries, Federal Institutions

- Hans-Jürgen Andreß is a member of the academic advisory council for the German Census 2011 (Federal Ministry of the Interior) and has been a member of the academic advisory council for the poverty report of the Federal Government.
- Marc Oliver Bettzüge is a member of the Bundestag's Study Commission "Growth, Wealth, Quality of Life" of the German Bundestag.
- Eckart Bomsdorf is a member of Expertenkreises der Bevölkerungsvorausberechnung des Statistischen Bundesamtes.
- Detlef Buschfeld is a member of the scientific advisory board of the Federal Institute for Vocational and Educational Training (BIBB).
- Carsten Burhop was elected to the scientific advisory board in Economics & Business Administration at the German Science Foundation (DFG) and was appointed to the DFG scientific advisory board for long-term projects.
- Bernadette Dilger is a member of the academic advisory board of the Federal Institute for Vocational and Educational Training (BIBB).



- Felix Höffler is an expert in the "Hearing on the Energy Road Map 2050" of the European Parliament, an expert in the working group "Anforderungen einer verlässlichen und versorgungssicheren Infrastruktur in Hessen" and an expert in the hearing of the Parliament of North Rhine-Westphalia on the Climate Protection Act.
- André Kaiser has been an advisory board member of the Centre for Elections, Media and Participation, University of Exeter, since 2013.
- Wolfgang Kitterer is a member of the scientific advisory committee of the Federal Ministry of Finance.
- Claudia Loebbecke is a member of the Kommission der Hochschulrektorenkonferenz für die Neuen Medien an den Hochschulen and is a board member (Mitglied Stiftungsrat) of the Leibniz Information Centre for Economics (ZBW - Deutsche Zentralbibliothek für Wirtschaftswissenschaften – Leibniz-Informationszentrum Wirtschaft').
- Axel Ockenfels is a member of the academic advisory board of the Federal Ministry for Economics and Technology.
- Achim Wambach is chairman of the academic advisory board at the Federal Ministry for Economics and Technology.
- Christian Watrin is a member of the academic advisory board of the Federal Ministry for Economics and Technology.
- Carl Christian von Weizsäcker is a member of the academic advisory board of the Federal Ministry for Economics and Technology.
- Wolfgang Wessels is a member of the academic advisory board of the Ministry for Federal, European and Media Affairs of the State of North Rhine-Westphalia.

Universities, Research Institutes, Further Institutions

- Hans-Jürgen Andreß is a member of the advisory board of the Gesellschaft Sozialwissenschaftlicher Infrastruktureinrichtungen e.V. (Gesis).
- Jens Beckert is a board member of the section on Economic Sociology of the German Sociological Association (DGS) and a council member of the Economic Sociology Section of the American Sociological Association (ASA).
- Marc Oliver Bettzüge is a member of the Energy Steering Panel of the European Academy of Sciences Advisory Council (EASAC).
- Carsten Burhop is a member of the advisory board of the Institute for Bank – Historical Research, Frankfurt and a member of the scientific advisory board of the Society for Business History, Frankfurt.
- Detlef Buschfeld is a member of the executive board of the German Institute for Research in Craft Sector (DHI).
- Werner Delfmann is chairman of the academic advisory board of the German Logistics Association and a member of the research & development committee of the European Logistics Association as well as a member of the international academic advisory boards of Haute Ecole Commercial, Paris, and Corvinus University, Budapest.
- Juergen B. Donges is senior advisor for the Madrid Institute for Economic Studies (IEE). He is a member of the advisory board of the Institute for Global Economics, Seoul, as well as of the board of the ZEI Center for European Integration Studies at the University of Bonn and of the Karlsruhe International University, Karlsruhe. He is a member



of the advisory boards of the Rafael del Pino Foundation and the ICO Foundation Instituto de Crédito Oficial, both in Madrid.

- Mark Ebers is a member at the Fellow Institute for Advanced Studies, Hebrew University, Jerusalem.
- Marc Fischer is an advisory council member of the Marketing Accountability Standards Board (MASB), Chicago, an advisory board member at YouGov (Cologne), cpi Celebrity Performance, Berlin, and the Scientific Center for Brand Management and Marketing, Hamburg.
- Detlef Fetchenhauer is a member of the scientific board of the German General Social Survey.
- Lorenz Fischer is a member of the Academy of Management and Deutsche Gesellschaft für Psychologie.
- Jürgen Friedrichs is a member of the Academy for Spatial Research and Planning, Hannover.
- Thomas Hartmann-Wendels is a member of the working group “Leases” of the Deutsche Rechnungslegungs Standards Committee.
- Norbert Herzig is head of the working group “Company Taxation” of the committee “Steuergesetzbuch”, Stiftung Marktwirtschaft and a member of the working board for taxes of the Institut der Wirtschaftsprüfer.
- Claudia Loebbecke serves as Fulbright Liaison Professor of the University of Cologne and as an auditor of the Fraunhofer Institute for Intelligent Analysis- und Information Systems (IAIS).
- Werner Mellis is chairman of the supervisory board of SQS AG in Cologne.
- Axel Ockenfels is a member of the scientific advisory board of the University of Cologne, coordinator of the University’s Key Profile Area „Behavioral Economic Engineering and Social Cognition” and contributing author of the Intergovernmental Panel on Climate Change (IPCC). He is also International Fellow at the “Engineering Social and Economic Institutions” (ESEI) Center at the University of Zurich, CESifo Research Fellow, Director of the Cologne Laboratory for Economic Research and coordinator of the DFG Research Unit "Design and Behavior".
- Susanne Prantl is a permanent member of the Graduate Selection Committee of the German National Academic Foundation (Studienstiftung) for the time period 2013-2017, Research Affiliate (MPI for Research on Collective Goods, Bonn), and Member of Industrieökonomischer Ausschuss (Verein für Socialpolitik), since 2011.
- Matthias Pilz has been a director of the German Research Center for Comparative Education and Training since 2009 and a director of the Center for Modern Indian Studies since 2010.
- Werner Reinartz is on the academic advisory board of the Institute of Service Excellence (ISES) at Singapore Management University. He is also a member of the European Marketing Academy, the American Marketing Association, the Institute of Operations Research and Management Science, and the Schmalenbach-Gesellschaft – Deutsche Gesellschaft für Betriebswirtschaft e.V.
- Patrick Schmitz has been a Research Fellow at the Centre for Economic Policy Research, London, since 2005.



- Detlef Schoder is one of the directors of the Institute for Broadcasting Economics. He is also one of three elected 'Revisors' of the German Research Foundation (Deutsche Forschungsgemeinschaft DFG).
- Frank Schulz-Nieswandt is a member of the scientific board of the Bundesverband öffentliche Dienstleistungen/ German section of CEEP and he is the speaker of the scientific board of the German Center of Gerontology/ Deutsches Zentrum für Altersfragen in Berlin.
- Franziska Völckner is a member of the board of directors of the Center for Brand Management and Marketing (ZMM) in Hamburg, an advisory board member at INSIUS (Cologne), a member of the board of trustees of the German Society for Research on Brands and Branding (Gesellschaft zur Erforschung des Markenwesens G.E.M), a member of the European Marketing Academy, the Institute of Operations Research and Management Sciences, the Product Development & Management Association and the Schmalenbach-Gesellschaft- Deutsche Gesellschaft für Betriebswirtschaft e.V.
- Michael Wagner is the speaker of the European Network for the Sociological and Demographic Study of Divorce, the speaker of the advisory board of the German Ageing Survey (Centre of Gerontology), Berlin, a member of the scientific board of the German General Social Survey, a member of the ALLBUS Advisory Board, and he represents the University of Cologne in the general meeting of members of GESIS (Leibniz Institute for the Social Science).
- Achim Wambach is a member of the Senate Committee on Collaborative Research Centres of the German Research Association (DFG) and chairman of the academic advisory board of DICE, the Düsseldorf Institute for Competition Economics.
- Wolfgang Wessels is chairman of the Institut für Europäische Politik, Berlin, and of the Trans European Policy Studies Association in Brussels.
- Felix Bierbrauer is coordinator of Competence Area II: Social and Economic Behavior.

2.13 Third-Party Funded Projects in 2012/2013

A table listing all third-party funded projects which were running in the academic year 2012/2013 is displayed below. All third party-funded projects in the list accumulate to over € 12 Million euro for their respective durations.

In addition, the research institutes at our Faculty (for a complete list see section 4.2) raise more than € 10 Million annually.

Title	Funding Body	Coordinator	Start	Finish
TP Gender - Gleichstellungsmittel FOR 1882 Psychoeconomics	Deutsche Forschungsgemeinschaft	Alós-Ferrer, Carlos	2012	2015

Koordinationsprojekt TP Z Forschergruppe 1882 "Psychoeconomics. Interacting Decision Processes and Their Consequences for Economic Performance"	Deutsche Forschungs- gemeinschaft	Alós-Ferrer, Carlos	2012	2015
TP 01 "Economic Rationality and Competing Behavioral Rules"	Deutsche Forschungs- gemeinschaft	Alós-Ferrer, Carlos	2012	2015
Approval Voting: Economic Theory and Experimental Evidence	Deutsche Forschungs- gemeinschaft	Alós-Ferrer, Carlos	2012	2015
Konsum und Lebensstandard	Deutsche Forschungs- gemeinschaft	Andreß, Hans- Jürgen	2012	2015
DFG Research Training Group 1461/2 "SOCLIFE: Social Order and Life Chances in Cross-National Comparison	Deutsche Forschungs- gemeinschaft	Andreß, Hans- Jürgen	2012	2017
Finanzierung einer Mitarbeiterstelle an der WiSo- Fakultät	Gesellschaft.zur Förderung.des Ener- giewirtschaftlichen.Instituts an der Universität zu Köln gGmbH	Betzüge, Marc	2008	2013
Zukunftskonzept UzK: Die Herausforderung von Wandel und Komplexität annehmen - Maßnahme 1 - Sachmittel Koordinator CA II	Deutsche Forschungs- gemeinschaft	Bierbrauer, Felix	2012	2017
Annual Meeting of the Network of German speaking Economists abroad	Fritz-Thyssen-Stiftung	Bierbrauer, Felix	2012	2012
Adoption, Adaption und Erfolgswirkung von Managementkonzepten	Deutsche Forschungs- gemeinschaft	Ebers, Mark	2011	2014

PEP - Professoren als Entrepreneurship-Promotoren zur Gründungsförderung in Forschungseinrichtungen	BMBF, Projektträger: DLR	Ebers, Mark	2012	2014
Forschungsprojekt: What's in a Story: Factors influencing the Popularity of Online Content in Social Media"	Köln Alumni Freunde und Förderer der Universität zu Köln e.V.	Elsner, Mark	2011	2014
Ungerechtigkeitsensibilität, Informationsverarbeitung und Verhalten - 2	Deutsche Forschungsgemeinschaft	Fetchenhauer, Detlef	2011	2013
Gentrification-Forschung in Deutschland	Fritz Thyssen Stiftung	Friedrichs, Jürgen	2013	2014
Auswirkungen des Umzugs von RTL auf die Aufwertung von Wohngebieten	Deutsche Forschungsgemeinschaft	Friedrichs, Jürgen	2012	2014
Deutungsmuster Führungskräfte	Deutsche Forschungsgemeinschaft	Fuchs, Martina	2013	2016
Institutional Funding for the Establishment of the CMR and its International Research Network	Stiferverband für die deutsche Wissenschaft, Stiftungsfonds Deutsche Bank	Funk, Peter	2010	2013
Zukunftskonzept UzK: Die Herausforderung von Wandel und Komplexität annehmen - Maßnahme 2 - Hans-Kelsen-Preis 2013 Hoppe-Fischer	Deutsche Forschungsgemeinschaft	Hoppe-Fischer, Eva	2013	2015
DFG Research Unit "Design and Behavior" (FOR 1371): TP3 - Design of Incentive Schemes within Firms: Bonus Systems and Performance Evaluations	Deutsche Forschungsgemeinschaft	Irlenbusch, Bernd	2011	2014
Health Services Research in care of very-low-birth-weight-infants in Neonatal Intensive Care Units	Bundesministerium für Bildung und Forschung	Kuntz, Ludwig	2012	2015

Räumliche Effekte in Zählmodellen	Deutsche Forschungsgemeinschaft	Liesenfeld, Roman	2011	2014
The Welfare Effects of Social Security with individual and aggregate risk: A Macroeconomic Analysis	Deutsche Forschungsgemeinschaft	Ludwig, Alexander	2012	2015
Zukunftskonzept UzK: Die Herausforderung von Wandel und Komplexität annehmen - Maßnahme 7 - Gender Mainstreaming Programm WISO	Deutsche Forschungsgemeinschaft	Mellis, Werner	2012	2017
Zukunftskonzept UzK: Die Herausforderung von Wandel und Komplexität annehmen - Maßnahme 1 - zentrale Koordination KPA II	Deutsche Forschungsgemeinschaft	Ockenfels, Axel	2012	2017
DFG Research Unit "Design and Behavior" (FOR 1371): TPZ - Zentralprojekt	Deutsche Forschungsgemeinschaft	Ockenfels, Axel	2011	2014
DFG Research Unit "Design and Behavior" (FOR 1371): TP2 - Engineering Trust in Markets: Advice and Reputation	Deutsche Forschungsgemeinschaft	Ockenfels, Axel	2011	2014
Der Strommarkt der Zukunft	Stiftung Mercator	Ockenfels, Axel	2013	2015
A new passage to India III	Deutscher Akademischer Austauschdienst (DAAD) e.V.	Pilz, Matthias	2013	2014
Zukunftskonzept UzK: Die Herausforderung von Wandel und Komplexität annehmen - Maßnahme 2 - Advancing Common Pool Resource Management	Deutsche Forschungsgemeinschaft	Rockenbach, Bettina	2012	2017

Developing efficient and responsive community based micro health insurance in India	ERASMUS Universiteit Rotterdam	Rösner, Hans	2009	2014
Zyklische Mehrheiten und Ungleichheitseffekte	Fritz Thyssen Stiftung	Sauermann, Jan	2012	2013
Monetary and fiscal policy in times of crisis	Deutsche Forschungsgemeinschaft	Schabert, Andreas.	2013	2015
Dynamit	Deutsche Forschungsgemeinschaft	Schoder, Detlef	2013	2015
EXIST-Gründerstipendium: MeCruiting	BMWi Projektträger Jülich Forschungszentrum Jülich GmbH	Schoder, Detlef	2012	2013
LUBES (Luftfracht-Betriebsmittel Entscheidungsunterstützungssystem)	Jettainer GmbH (100% subsidiary of Lufthansa AG)	Schoder, Detlef	2013	2015
RESCUE-IT	BMBF	Schoder, Detlef	2010	2013
AXA Colonia-Studienstiftung WiSO	Stifterverband für die Deutsche Wissenschaft e.V.	Schradin, Heinrich	2000	2050
Promotions-Stipendien der Carl-Arthur Pastor Stiftung	Doktor Carl-Arthur Pastor Stiftung	Schradin, Heinrich	2007	2014
GenRe Gastprofessur der Kölner Rückversicherung	Kölnische Rückversicherungsgesellschaft AG (GenRe)	Schradin, Heinrich	2010	2014
Die Zukunft des Berufsbildungssektor für Menschen mit Behinderungen im Lichte der europäischen Rechtsentwicklung	Köln Alumni Freunde und Förderer der Universität zu Köln e.V.	Schulz-Nieswandt, Frank	2013	2015

Struktur- und Bedarfsanalyse im Rahmen des Forschungsprojektes "Gesundheitsbezogene Selbsthilfe in Deutschland - Entwicklungen, Wirkungen, Perspektiven" (SHILD)	Bundesministerium für Familie, Senioren, Frauen und Jugend	Schulz-Nieswandt, Frank	2013	2014
Kosten-Nutzen-Analyse des Einladungswesens nach dem Landeskinderschutzgesetz	Arbeitskreis Kölner Hochschulen	Schulz-Nieswandt, Frank	2012	2013
Cologne Graduate School MIWF	An-Institut, Seminar für ABWL und Personalwirtschaftslehre	Sliwka, Dirk	2012	2013
Personalarbeit und Unternehmenskultur	Bundesministerium für Arbeit und Soziales (BMAS)/Institut für Arbeitsmarkt- und Berufsforschung (IAB)/Zentrum für Europäische Wirtschaftsforschung (ZEW)	Sliwka, Dirk	2012	2015
Kooperation Haniel Stiftung und ZIB im Rahmen der Stipendienprogramme 'Go West' und CEMS	Haniel Stiftung	Sonnenschein Christoph	2002	2013
Finanzierung von Tutoren zur Betreuung von Stipendiaten der Mummert-Stiftung	Robert Bosch Stiftung	Sonnenschein Christoph	2009	2015
PennState Alumni Chapter Germany - Studierendenmobilität	Div. Spender der UzK	Sonnenschein Christoph	2013	2050
Doppelmaster Warschau 2012/13	Deutscher Akademischer Austauschdienst (DAAD) e.V.	Sonnenschein, Christoph	2012	2014
ISAP Hitotsubashi Universität in Tokio, Japan	Deutscher Akademischer Austauschdienst (DAAD) e.V.	Sonnenschein, Christoph	2012	2016

Verbundprojekt: Entscheidungsfindung in komplexen Einsatzlagen - Teilvorhaben: Situative Determinanten der Entscheidungsfindung"	BMBF Projektträger VDITechnologiezentrum GmbH	Steigenberger, Norbert	2012	2015
Internationale Zusammenarbeit mit Russland	Deutsches Zentrum für Luft- und Raumfahrt e.V. Projektträger im DLR	Sunyaev, Ali	2011	2013
Value4Clouds - Clouds Services für den Mittelstand	BMWi DLR Deutsches Zentrum für Luft- u. Raumfahrt e.V.	Sunyaev, Ali	2011	2014
Software Quality Governance	SQS Software Quality Systems AG	Sunyaev, Ali	2013	2013
Losgrößenplanung mit integrierter Koordination von Rüstressourcen - Modelle und Lösungsverfahren	Deutsche Forschungs- gemeinschaft	Tempelmeier, Horst	2013	2015
DFG Research Unit "Design and Behavior" (FOR 1371): TP5 - Supply Chain Engineering	Deutsche Forschungs- gemeinschaft	Thonemann, Ulrich W.	2011	2014
Optimierung Netzwerk	Thonemann GmbH	Thonemann, Ulrich W.	2011	2013
ISAP, Internationale Studien- und Ausbildungspartnerschaften, University of Minnesota, USA	Deutscher Akademischer Austauschdienst (DAAD) e.V.	Thonemann, Ulrich W.	2013	2015
UoC/IIM-A Wissenschaftlicher Austausch (Sortiernummer. 50)	Deutscher Akademischer Austauschdienst (DAAD) e.V.	Thonemann, Ulrich W.	2013	.2014
Finanzierung W1 Professur Finanzmarktforschung	Fördergesellschaft Finanz- marktforschung e.V.	Trapp, Monika	2009	2014

Die Lage älterer Menschen in Nordrhein-Westfalen - NRW-spezifische Auswertung des Deutschen Alterssurvey (DEAS)	Ministerium für Gesundheit, Emanzipation, Pflege und Alter des Landes NRW	Wagner, Michael	2012	2013
Stifterverbandsmittel	Stifterverband für die Deutsche Wissenschaft e.V.	Wambach, Achim	2012	2013
DFG Research Unit "Design and Behavior" (FOR 1371): TP4 - Auctions, Negotiations and Hybrid Mechanisms in Procurement	Deutsche Forschungsgemeinschaft	Wambach, Achim	2011	2014
Religion und Risikomanagement: Der Einfluss des Islam auf die Versicherungsnachfrage in Entwicklungsländern	Div. Kooperation	Wende, Sabine	2013	2014
Proteus	Kölner Gymnasial- und Stiftungsfonds	Wessels, Wolfgang	2013	2014
FP7 EU-GLOBAL	Europäische Kommission	Wessels, Wolfgang	2012	2015
National Parliaments and Multilevel Democracy in Europe, Förderzusage AEI	Deutsche Forschungsgemeinschaft	Wessels, Wolfgang	2013	2013
Nationale Parlamente nach dem Vertrag von Lissabon	Deutsche Forschungsgemeinschaft	Wessels, Wolfgang	2011	2014
PADEMIA - Erasmus Academic Network on Parliamentary Democracy in Europe	Europäische Kommission (Erasmus)	Wessels, Wolfgang	2013	2016
EXACT Koordination	Europäische Kommission (FP7)	Wessels, Wolfgang	2010	2013
EXACT - Marie Curie ITN on EU External Action	Europäische Kommission (FP7)	Wessels, Wolfgang	2010	2013

TEAL - Teaching the Lisbon Treaties	Europäische Kommission (Jean Monnet)	Wessels, Wolfgang	2011	2014
Etablierung MA Türkisch-Deutsche Universität	Deutscher Akademischer Austauschdienst (DAAD) e.V.	Wessels, Wolfgang	2013	2014
THESEUS III	Fritz-Thyssen-Stiftung	Wessels, Wolfgang	2011	2013
LISBOAN	EU-Kommission (Erasmus)	Wessels, Wolfgang	2010	2013
euconet - Köln im EU Mehrebenensystem	RheinEnergieStiftung	Wessels, Wolfgang	2011	2013
Anschubfinanzierung für 'DESC Security and Democracy in the Neighbourhood: The Case of the Caucasus'	Ministerium für Innovation Wissenschaft Forschung und Technologie des Landes NRW	Wessels, Wolfgang	2012	2013
Monnet Modul Europe at Work	EU-Kommission (Jean Monnet)	Wessels, Wolfgang	2013	2016
PEGASUS	Europäische Kommission (Erasmus)	Wessels, Wolfgang	2012	2015

3 Research Output

In 2004 the WiSo Faculty implemented a budgeting system which ties the budget of each chair to the number of publications in high-ranking academic journals. For this purpose, we defined A, B and C journals for each of the three sub-groups, based on established journal rankings. (A list of the journals is provided in section 4.4f.) In section 3.1 the publications in the academic year 2012/2013 are summarised. It should be noted, however, that not all leading field journals belong to this list of journals. For example, some journals in Psychology or Statistics are not included if they have little relation to Economics or the Social Sciences. The full list of publications is given in section 4.8.

In addition, the budgeting system allocates money to chairs whose Ph.D. students and assistant professors present papers at prestigious academic conferences (see section 4.3). In section 3.2 the young researchers who drew down the money and the respective conferences are listed.

In section 3.3 we provide a list of all Ph.D. theses which were successfully completed in the academic year 2012/2013 at the WiSo Faculty.

3.1 Publications in 2012/2013

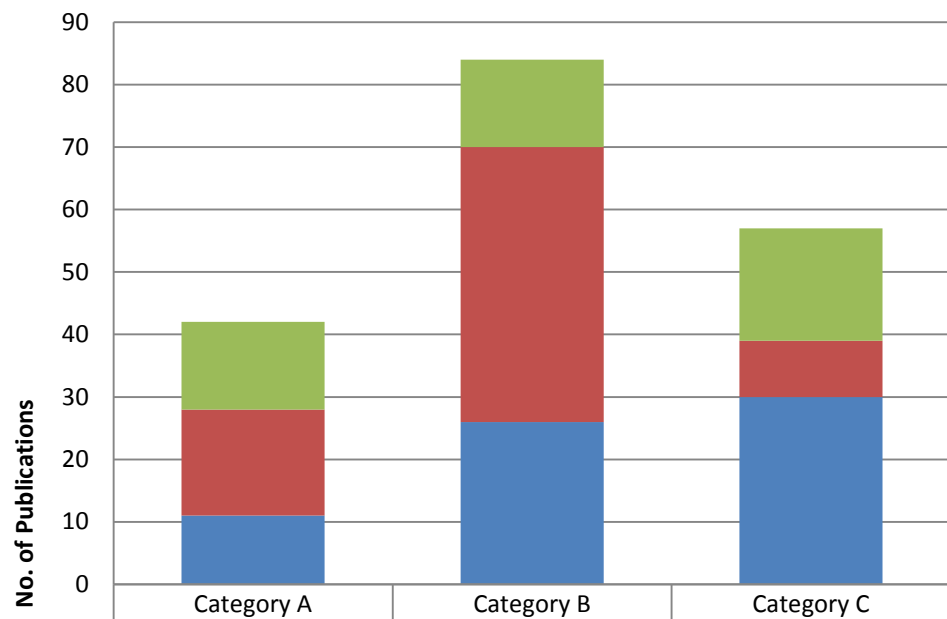
In 2012/2013, Faculty members generated a total of 183 research papers in listed journals. The following table presents a brief summary on the distribution between the three Faculty divisions. The publications are separated into the categories mentioned above.

Academic Year 2012/2013	Category A	Category B	Category C	Σ
Business Administration	11	26	30	67
Economics	17	44	9	70
Social Sciences	14	14	18	46
Σ	42	84	57	183

It should be mentioned that the actual number of publications is higher, but due to the decentralised structure of the Faculty it is very difficult to obtain accurate numbers for each academic year. With the data from previous annual research reports, it is possible to compare the quantity and quality for the last years.

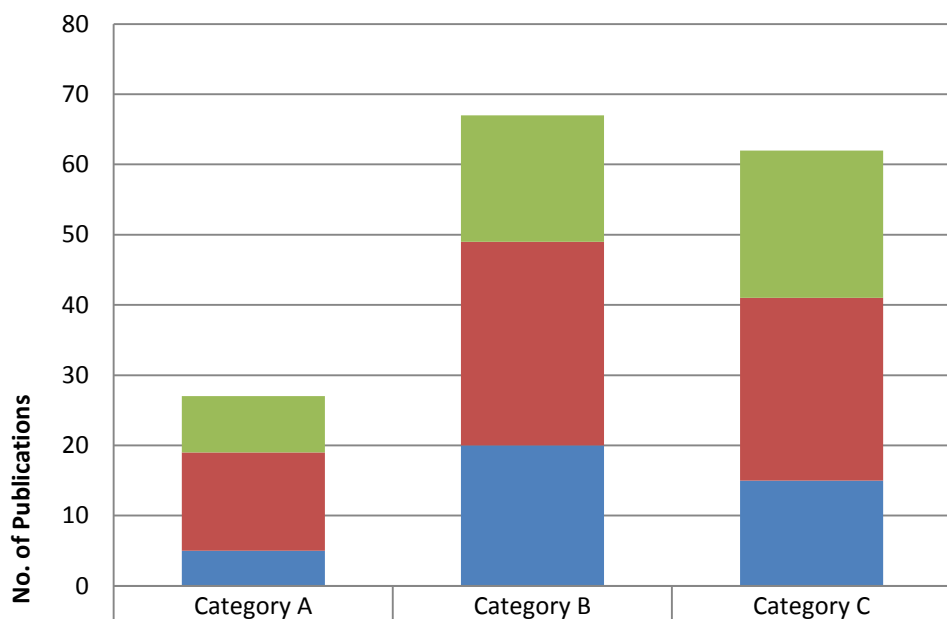
The number of publications may not only vary because of changes in the mean research output per capita, but also because of a varying number of Faculty members who publish. Additionally, not all publications are considered for budget allocation and therefore are not part of these summaries.

Academic Year 2012/2013

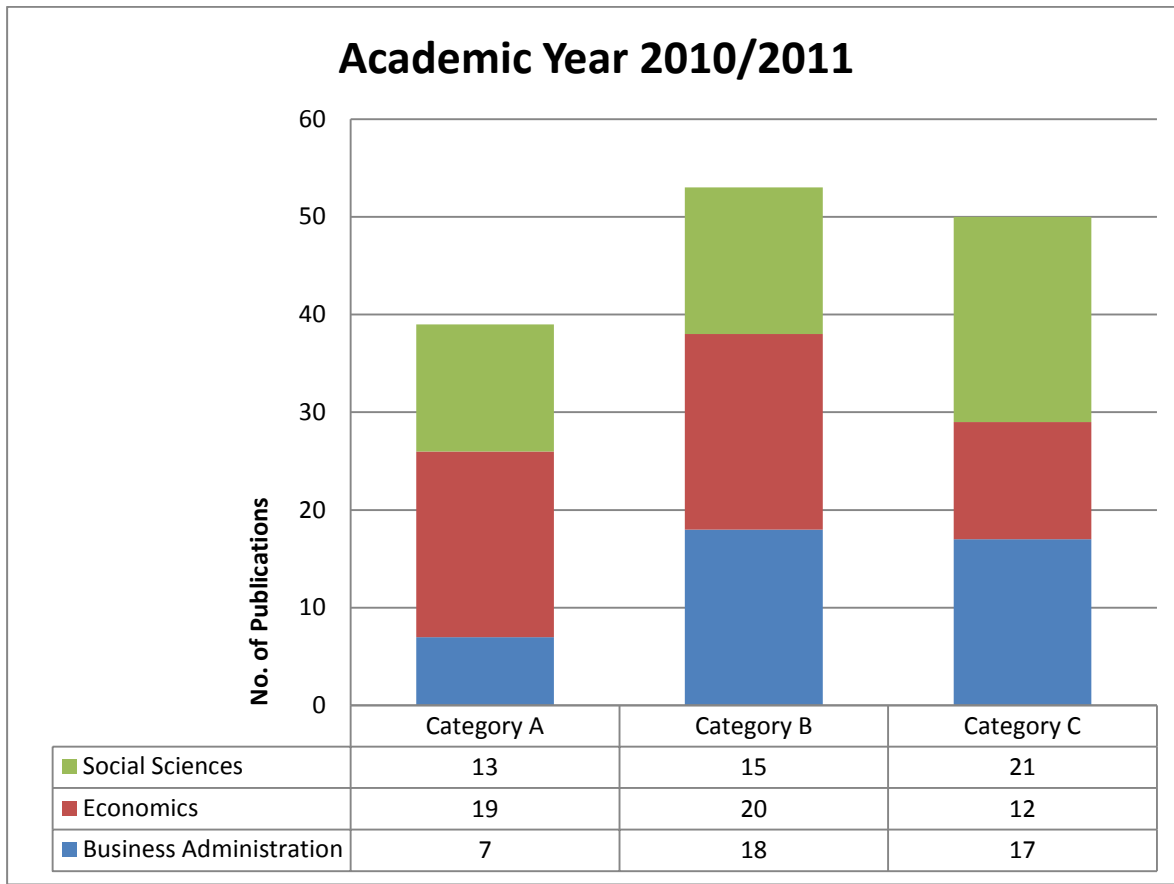


	Category A	Category B	Category C
Social Sciences	14	14	18
Economics	17	44	9
Business Administration	11	26	30

Academic Year 2011/2012



	Category A	Category B	Category C
Social Sciences	8	18	21
Economics	14	29	26
Business Administration	5	20	15



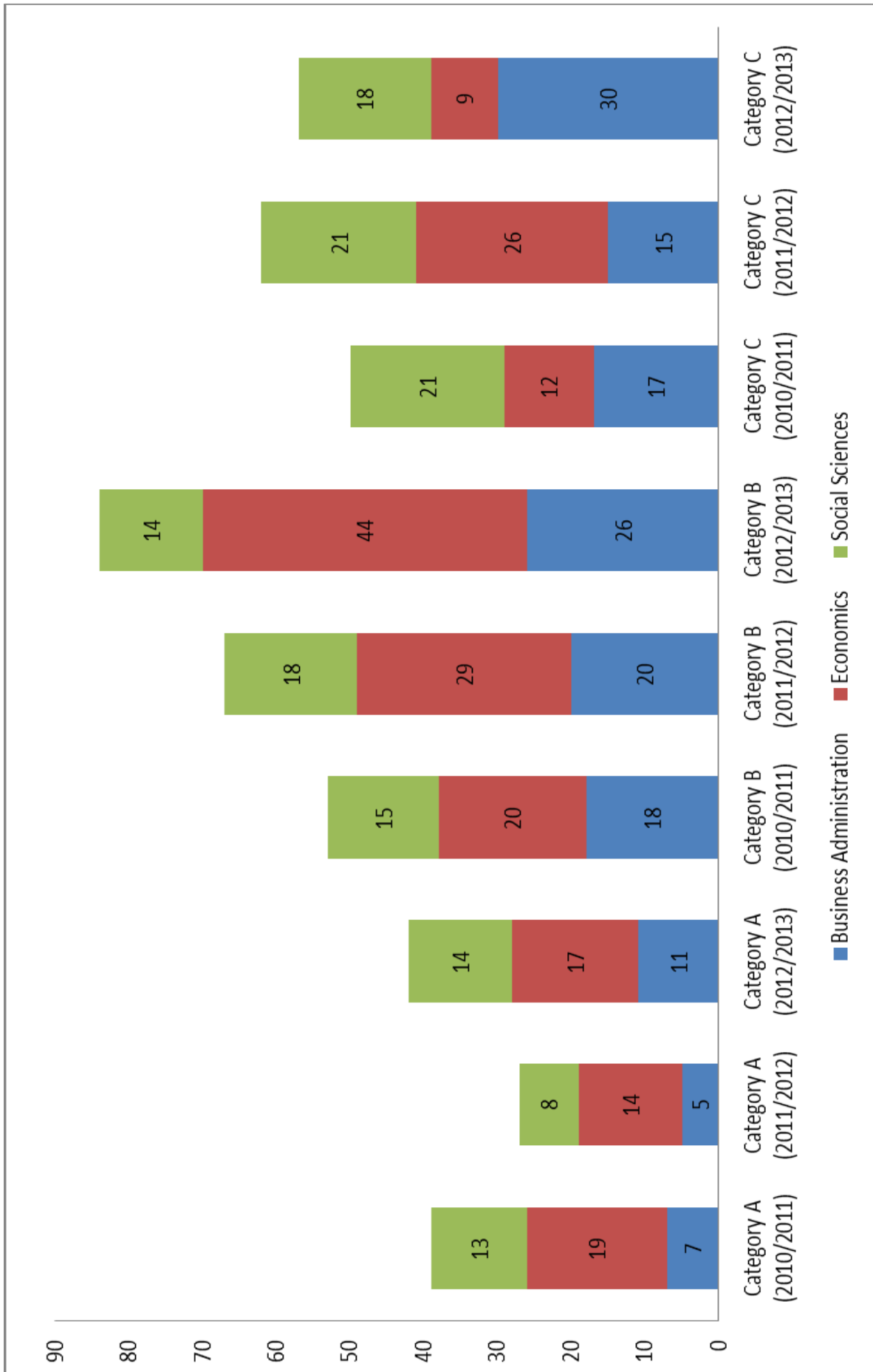
The following table directly compares the total research output of the Faculty. The numbers in each cell are structured in the following order:

- 2010/2011 | 2011/2012 | 2012/2013.

For example, the first cell states that the Business Administration division published 7 A-category papers in 2010/2011, 5 A-category papers in 2011/2012 and 11 A-category papers in 2012/2013.

	Category A			Category B			Category C			Σ		
Business Administration	7	5	11	18	20	26	17	15	30	42	40	67
Economics	19	14	17	20	29	44	12	26	9	51	69	70
Social Sciences	13	8	14	15	18	14	14	21	18	42	47	46
Σ	39	27	42	53	67	84	43	62	57	135	156	183

The diagram on the following page gives a visual interpretation of the previous table. It shows the distribution of the 3 Faculty divisions for each category in the respective academic year.





3.2 Selected Books, Textbooks and Further Publications

In addition to these papers in prestigious research magazines, Faculty members also publish in monographs, textbooks, newspapers, conference proceedings, periodicals, specialists journals etc. A complete list of all of these publications comprises a total of nearly 200 items. This list can be found in sections 4.9 and 4.10.

3.3 Conferences attended by Ph.D. Students and Postdocs in 2012/2013

In this section, conference presentations of our Ph.D. students and Postdocs for which a grant was awarded are listed. A list of these conferences can be found in section 4.3. It should be noted, however, that the financial support per chair is capped. So there are further conference attendances by our Ph.D. students and Postdocs which are not listed below. Furthermore, not all prestigious international conferences are included in the grant allocation system.

Business Administration

Academy of Management Annual Meeting (AOM)
Academy of Management Annual Meeting
Air Transport Research Society World Conference
American Risk and Insurance Association (ARIA)
EGOS Colloquium in Helsinki
ESA European Conference
ESA International conference
European Conference on Information Systems
European Conference on Operations Research
European Group of Organizational Studies
European Marketing Academy (EMAC)
Financial Management Association European Conference (FMA) 2012
Financial Management Association European Conference (FMA) 2013
INFORMS Annual Meeting
INFORMS ANUAL MEETING: Marketing Science Conference
INGROUP Conference 2013
International Annual Conference der German Operations Research Society
Marketing Science Conference
OR 2011 des Vereins für Socialpolitik, Gesellschaft für Wirtschafts- und Sozialwissenschaften

Economics

Annual Conference of the Royal Economic Society
ESA European Conference
Jahrestagung des Vereins für Socialpolitik
Spring Meeting of Young Economists

Sociology and Political Sciences

Annual Meetings der American Sociological Association
DVPW in Basel
ECPR General Conference
ECPR Joint Sessions
ESA Conference Geneva
ESA European Conference



EUSA Conference in Baltimore
IAREP 2012 Conference
ISA RC 28 Spring Meeting, Economic Transformation and Social Stratification in Comparative Perspective
ISA - Research Committee on Social Stratification
Kongress der Deutschen Gesellschaft für Soziologie (DGS)

3.4 Completed Ph.D. Theses in 2012/2013

Fellows of the Cologne Graduate School

- Becker, Dominik: Pygmalion's Long Shadow. Determinants and Outcomes of Teachers' Evaluations
- Dicke, Kristian: The Processing and Pricing of Macroeconomic Information on Financial Markets
- Dolls, Mathias: Automatic Stabilization and Redistribution in Europe and the US
- Gully, Torsten: Non-Profit-Maximizing Behavior in Supply Chain Management
- Hartig, Björn: Essays on Social Preferences
- Kölle, Felix: Heterogeneity and Cooperation: Four Essays in Behavioral Economics
- Neumann, Dirk: Tax-Transfer Systems in Europe: Between Efficiency, Redistribution and Stabilization
- Paulsen, Dirk: Essays in Equilibrium Finance
- Waibel, Christian: Three Essays on Credence Goods: The Impact of Expert and Market Characteristics on the Level of Expert Fraud

Fellows of SOCLIFE

- Wengler, Annelene: Gesundheit im Kontext von Migration: Der subjektive Gesundheitszustand türkischer Migranten in Deutschland
- Möhring, Katja: Lebenslauf und sozio-ökonomische Lage im Alter: Die Rolle von Institutionen und Reformen des Wohlfahrtsstaates: Empirische Studien zur Mehrebenenperspektive
- Norrie, Richard Thomas Alan: Religiosity, Country Context, and Participation in Public Life
- Schaffrin, André: Policy Change: Concept, Measurement, and Causes. An Empirical Analysis of Climate Mitigation Policy
- Schmidt, Alexander Wilhelm: Public Demand for Redistribution in Context. Individual- and Contextual-level Effects on Support for Income Redistribution
- Stavrova, Olga: Fitting-in and getting happy: How conformity to the country's societal norms affects subjective well-being

Cologne Graduate School

- Ahmadov, Ibrahim: Entstehung der neuen politischen Akteure im globalen Kommunikationsraum



- Ahmed, Martin Josef: Deutschlands zukünftige Bildungsstruktur. Bevölkerungsvorausberechnungen unter Einbezug von bildungsdifferentieller Fertilität und intergenerationaler Bildungsmobilität
- Akyel, Dominic: Die Ökonomisierung des Heiligen. Zum Wandel des Bestattungsmarktes in Deutschland
- Berens, Max: Discounted Cash Flow - Unternehmensbewertung und Analystenprognosen
- Berens, Sarah: When the High-Income Country Context Dissolves. Social Policy Preferences in Low- and Middle-Income Democracies
- Berlemann, Benedikt: Essays in Retail Strategy: The Case of Unplanned Buying and Exclusively Branded Products
- Bestelmeyer, Georg: Equity Markets and the Real Economy
- Britze, Andrea: Welfare State Incentives for Maternal Labor Supply. Individual and Country Level Evidence
- Bünnagel, geb. Streibel, Vera: Die Rolle des Staates bei der Kinderbetreuung
- Burstedde, Barbara: Essays on the Economics of Congestion Management - Theory and Model-based Analysis for Central Western Europe
- Dieckhöner, Caroline: Essays on the Economics of Energy Markets - Security of Supply and Greenhouse Gas Abatement
- Dolls, Mathias: Automatic Stabilization and Redistribution in Europe and the US
- Ebeling, Felix: Essays on Experimental Economics - Laboratory and Field Experiments
- Garip, Sharo Ibrahim: Ethnische Konflikte im Vergleich Baskenland-Kurdistan
- Gerlach, Philipp: Der Wert der Arbeitskraft: Bewertungsinstrumente und Auswahlpraktiken im Arbeitsmarkt für Ingenieure in Frankreich und Deutschland
- Glombek, Konstantin: High-Dimensionality in Statistics and Portfolio Optimization
- Gretschko, Vitali: The failure of the revenue equivalence principle: multiple objects, information acquisition and favoritism
- Gully, Torsten: Non-Profit-Maximizing Behavior in Supply Chain Management
- Günther, Ralf Matthias: Impact of Aircraft Sourcing & Financing on Financial Success: A strategic view on basic aircraft sourcing & financing characteristics and their impact on stock market and long term financial performance of aircraft operating and holding companies
- Hofmann, Andreas: Strategies of the Repeat Player. The European Commission between Courtroom and Legislature
- Hofmann, Julian Philipp: Essays on Human Brands and Meta-Analysis in Marketing
- Höntzsch, Tillmann: Eine Analyse der deutschen Afghanistan-Strategie
- Ilieva, Lyuba: Essays on Bidding Behavior in Auctions
- Jacob, Robert: The Differing Views of Laypeople and Economists on Economic Policies
- Joisten, Christian: Mehrkomponentengeschäfte im Handels- und Steuerbilanzrecht
- Jütte, Silke: Large-Scale Crew Scheduling. Models, Methods, and Applications in the Railway Industry
- Kammer, Andreas: Die Politische Ökonomie der Umverteilung. Finanzpolitische Einkommensumverteilung in entwickelten Demokratien (2012)
- Karakaya, Rufai: Integrationsprobleme türkischer Migranten in Deutschland
- Kilic, Azer: Identity, Interest, and Politics: The Rise of Kurdish Associational Activism and the Contestation of the State in Turkey



- Kizilkan Kisacik, Zelal Basak: Europeanization of Minority Norms in Turkey
- Klettke, Tanja: New Determinants of Analysts' Earnings Forecast Accuracy
- Kochskämper, Susanna: Das Gesundheitswesen in der Europäischen Union - Perspektiven für eine künftige Ausgestaltung
- Kohlmann, Andreas: Governance der Kultur- und Kreativwirtschaft
- Körner, Carsten: Statistische Inferenz für Performancemaße
- Kuhr, Johannes Josef Bernhard: Grundsätze Europäischer Unternehmensbesteuerung
- Kunstein, Tobias: Where Economists and Diplomats meet: A Neo-institutionalist Analysis of the External Representation(s) of the Euro Area
- Lagershausen, Svenja: Performance Analysis of Closed Queueing Networks with General Service Times and Finite Buffer Capacities
- Lieb, Julia: Diplomatie jenseits des Staates. Akteure, Strukturen und Verfahren der EU-Außenvertretung gegenüber Drittstaaten in der neo-institutionalistischen Analyse
- Lobschat, Lara: Essays on Online Marketing Communications
- Mader, Philip: Financialising Poverty. The Transnational Political Economy of Microfinance's Rise and Crises
- Mantescu, Liviu: When Multi-level Governance Hits the Ground. European nature protection and land-use change in Vrancea and Galicia
- Marchesi, Daniele: The Weak Link: EU-UN Cooperation and Effective Multilateralism in the Mediterranean and the Middle East
- Mehrtens, Philip: Staatsschulden und Staatstätigkeit: Zur Transformation der schwedischen politischen Ökonomie
- Meyer, Dorit: Gewerkschaften und Leiharbeit - Über den Umgang mit Leiharbeit in der IG Metall
- Müller, Christian: Confirming Dividend Changes and the Non-Monotonic Investor Revision of Earnings Persistence
- Nagl, Stephan: Four Essays on the Economics of Renewable Power Markets
- Nicklas, Stephan: Pair Constructions for High-Dimensional Dependence Models in Discrete and Continuous Time
- Niklowitz, Ulrike Lavinia: (Non-)Convergence towards a European Security and Defence Identity? Parliamentary positions on European Security and Defence Policy from Maastricht to Lisbon
- Orbe, Sebastian: Macroeconomic Predictions - Three Essays on Analysts' Forecast Quality
- Orth, Walter: Multi-Period Credit Default Prediction - A Survival Analysis Approach
- Pestel, Nico: Inequality in Germany - The Role of Household Context and the Concept of Economic Resources
- Prinzen, Katrin: Attitudes towards Intergenerational Relationships in Modern Welfare States in Times of Demographic Ageing
- Pullmann, Markus Dirk: Untersuchungen zu Rich Vehicle Routing Problemen im Supply Chain Management. Neue algorithmische Strategien und spezifische Problemstellungen
- Rahimi, Mohammad: Das soziale Sicherungssystem im Iran
- Rajko, Philip Alexander: Topics in Behavioural Economics: Information and Fairness
- Richter, Jan: Essays in Applied Microeconomics with Application to Electricity Markets
- Rottke, Philipp: Die Equity-Methode in der steuerlichen Gewinnermittlung: Eine Analyse zur Nutzbarkeit im Rahmen einer Gruppenbesteuerung



- Rühle, Alexander: Essays On The Effects Of Partitioned Pricing Strategies And Branding Decisions On Consumer Behavior
- Ruth, Saskia: The Quality of Representation in Latin America: Linking Citizens with Political Parties
- Schad, Inga Cornelia: Ordnungspolitik für irrationale Menschen - Eine Synthese aus Psychologie und Ordoliberalismus
- Schaffrin, André: Policy Change: Concept, Measurement, and Causes. An Empirical Analysis of Climate Mitigation Policy.
- Schlüter, Tobias: Bank funding stability and pricing behavior
- Schmidt, Nadine Aysel: Kontinuierliches Lernen in universitären Massenveranstaltungen am Beispiel von wöchentlichen Hausaufgaben in einem volkswirtschaftlichen Grundlagenmodul
- Schöneberger, Timm Peter: Von der Scheckbuchdiplomatie im Zweiten Golfkrieg zum Kampfeinsatz im Kosovo. Eine Zwei-Ebenen-Analyse der sukzessiven Erweiterung des Handlungsspielraums der Bundesregierung zur Entsendung deutscher Soldaten in out-of-area-Einsätze in den neunziger Jahren
- Schnieders, Julius: Analyzing and Modeling Multivariate Association. Statistical Measures and Pair-Copula Constructions
- Schollmeyer, Thomas: Die Behandlung von Unsicherheit bei Medienprodukten und die finanzielle Wirkung von Marken
- Seikel, Daniel: Der Kampf um öffentlich-rechtliche Banken. Wie die Europäische Kommission Liberalisierung durchsetzt
- Siegel, Martin: Measuring variations in health inequalities: Semiparametric modeling of the concentration index
- Sieglöcher, Sebastian: Labor Market Effects of Public Policy
- Sigmund, Stefan: New Ventures´ Network Development: Antecedents and Outcomes
- Simon, Daniel: Enterprise Architecture Management - Business Elements, Applications, and Integration with Related Fields
- Stauf, Julia: Essays on Behavior under Risk and Uncertainty
- Stöter, Alwin: Capital Structure Decisions and the Use of Factoring
- Susewind, Moritz Michael Friedrich: Subjective morality - Empirical studies on how people balance their own interests with the interests of others and experience moral meaning
- Tiemann, Michael: Homogenität von Berufen. Arbeit und Beruf im Wandel. Ein Blick auf die gesellschaftliche Differenzierung
- Thoenes, Stefan: Empirical Essays on Energy Economics
- Trüby, Johannes: Modelling and Analysis of Global Coal Markets
- Victoria Villeda, Isabel Brigitte: Essays on Interfirm and Intrafirm Brand Combinations
- Vossel, Stephan: Latente Steuern im Rechtsrahmen des HGB-Einzelabschlusses unter besonderer Berücksichtigung von Umstrukturierungsvorgängen bei Kapitalgesellschaften
- Werner, Benjamin: Die Stärke der judikativen Integration - Wie Kommission und Europäischer Gerichtshof die Unternehmenskontrolle liberalisieren
- Wickern, Tobias: Multiple Testing Problems in the Context of Modern Portfolio Theory
- Wittland, Michael: Upper Echelon Characteristics and Their Impact on Decision-Making Processes and Performance



- Zajak, Sabrina: In the Shadow of the Dragon: Transnational Labor Activism between State and Private Politics - A Multilevel Analysis of Labor Activism Targeting China
- Zimmermann, Paul Maria: Die Entscheidung zur Funktionsverlagerung im Konzern - Eine Analyse des Zusammenwirkens der Preisgrenzen der beteiligten Entscheider
- Zuber, Christina Isabel: Beyond Outbidding. Explaining Ethnic Party Behaviour in Competition



4 Appendices

4.1 Professors at the WiSo Faculty

Last revised: September 2013

Cluster	Major Subject	Professor	Specialisation
Business Administration			
Accounting and Taxation	Controlling	Carsten Homburg	Controlling Cost management Risk controlling Hierarchical planning Decision theory oriented Organisational theory Decision theory
	Taxation	Michael Overesch	
	Auditing	Christoph Kuhner	
	Accounting	Sönke Sievers	
Corporate Development	Human Resource Management	Dirk Sliwka	Personel economics; Incentive and organisation governance; Theory of the firm; Delegation of decisions; Organisational theory;
	Corporate Development and Organization	Mark Ebers	Networks and social capital of companies Dynamic capabilities of companies Innovation and learning Post-merger integration
	Business Administration, Corporate Development and Organization	Thorsten Semrau	Implications of success in diverse strategies of network development and management for young companies Impact of social skills on founders in different national contexts Composition of teams and success of start-ups Composition of teams and learning, creativity and innovation Personal factors of success and related contextual variables
	Business Policy and Logistics	Werner Delfmann	Strategic and International Management, Global Logistics and Supply Chain Management, Management of Logistics Service Providers, Aviation Management, Trade Fair Management

Cluster	Major Subject	Professor	Specialisation
	Corporate Development and Business Ethics	Bernd Irlenbusch	Experimental Economics, Business Ethics, Organisational Economics, Personnel Economics
Finance	Banking Management	Thomas Hartmann-Wendels	Risk Management, Regulation, Leasing
	Finance	Alexander Kempf	Asset Management, Risk Management, Financial Markets
	Finance	Monika Trapp	Bond and Credit Default Swap Markets Credit Risk Liquidity Systemic Risk
	Risk Management and Insurance	Heinrich Schradin	Value-Based Management, Regulation and Accounting
	Risk Management and Insurance	Sabine Wende	Corporate Finance Capital Structure Insurance Regulation Insurance Market Structure Insurer Operations Insurance Distribution
	Corporate Finance	Dieter Hess	Corporate Finance, Financial Markets, Macroeconomic Risk
Health Economics	Health Care Management	Ludwig Kuntz	Top management teams in hospitals Physician involvement in the management structures of hospitals Health operations management Management accounting in hospitals Professional orientation and roles in transition Pharmaceutical organizations and regulation
Marketing	Retailing and Customer Management	Werner Reinartz	Marketing Strategy Customer Relationship Management Retailing Distribution Channel Management Service Strategies Direct Marketing and Database Marketing
	Marketing and Retailing	Maik Eisenbeiss	Customer Relationship Management Retailing (Behavioral) Pricing Marketing Research Methods
	Marketing and Brand Management	Franziska Völckner	Brand Management, Pricing, Preference Measurement
	Marketing and Market Research	Marc Fischer	Brand Management, Marketing Performance, Marketing Mix, Optimisation

Cluster	Major Subject	Professor	Specialisation
Media and Technology Management	Media Management	Claudia Loebbecke	Media and Technology Strategies, Strategic Information Systems and New Media Applications and Business Models, Research Methods and Knowledge Management
Supply Chain Management	SCM and Management Science	Ulrich Thonemann	Behavioral Operations Inventory Management Crew Scheduling
	SCM and Management Science	Margarita Protopappa-Sieke	Behavioral Operations Inventory Management Crew Scheduling
	SCM and Production	Horst Tempelmeier	Supply Chain Management , Logistics, Production Planning, Factory Planning Optimisation
	Business Policy and Logistics	Werner Delfmann	Strategic and International Management, Global Logistics and Supply Chain Management, Management of Logistics Service Providers, Aviation Management, Trade Fair Management
Information Systems	Information Management	Detlef Schoder	Ubiquitous Computing, E-Business/ E-Commerce, Social Media, Web Science, Social Network Analysis, Mass Customization
	Information Systems Development	Werner Mellis	Agile Development, Concurrent Development, Quality Management
Information Systems	Information Systems and Information Systems Quality	Ali Sunyaev	Development, Management and Quality of Information Systems, Management of Business Process and Business Analysis, and Management of Information Security
Economics			
Institutions and Markets	Institute of Energy Economics	Marc Oliver Bettzüge	Energy Economics and Policy, Incomplete Markets, Evolutionary Economics, Industrial and Energy Economics
	Institute of Energy Economics	Felix Höfler	Regulatory Economics, Competition Policy, Industrial Economics, Law and Economics, Evolutionary Economics
	Personnel and Organisational Economics	Oliver Gürtler	
	Economic Design and Behaviour	Axel Ockenfels	Market Design; Experimental and Behavioural Economics; Competition Policy

Cluster	Major Subject	Professor	Specialisation
	Contract Theory	Patrick Schmitz	Theory of Incentives; Principal-Agent Theory; Incomplete Contracting
	Information Economics	Achim Wambach	Auctions; Industrial Organisation; Insurance Economics; Market Design
	Experimental Microeconomics	Bettina Rockenbach	Design of institutions fostering co-operation in social dilemma situations
	Psychoeconomics	Carlos Alós-Ferrer	
	Media Economics	Johannes Münster	Applied microeconomic theory: Industrial Organisation, Contract Theory, Contests & Tournaments, Auctions Political Economy: Economics of War and Conflict, Lobbying, Rent-Seeking, Media Economics
	Industrial economics, Applied Microeconomics	Van Anh Vuong	Firm investment, Innovation
Economic Policy and Public Finance	Macroeconomics	Martin Barbie	Welfare Properties of Dynamic Economies, Intertemporal General Equilibrium
	Macroeconomics	Tino Berger	Macroeconometrics, Time Series and Bayesian Econometrics
	Public Finance	Felix Bierbrauer	Public Good Provision and Mechanism Design
	Macroeconomics	Helge Braun	
	Macroeconomics	Peter Funk	Dynamic macroeconomics
	Macroeconomics	Andreas Schabert	Monetary Theory and Policy; Fiscal Policy; Financial Markets
	Macroeconomics	Alexander Ludwig	
	Industrial Economics and Applied Microeconometrics	Susanne Prantl	Innovation, Firm Entry, Growth, Labor, Regulation
	Macroeconomics	Thomas Schelkle	Macroeconomics, Development Economics, Financial Economics
Statistics and Econometrics	Statistics and Econometrics	Karl Mosler	Nonparametric and Parametric Methods of Multivariate Analysis, Risk Analysis, Measurement of Economic Inequality

Cluster	Major Subject	Professor	Specialisation
	Economic and Social Statistics	Roman Liesenfeld	Financial Econometrics Microeconometrics Simulation-Based Econometric Methods
	Econometrics	Hans Manner	Time Series Econometrics, Volatility and Dependence Modelling
	Applied Econometrics	Oleg Badunenko	Efficiency and Productivity Analysis, Economic Growth Applied Econometrics, Nonparametric Econometrics,
Sociology and Political Sciences			
Sociology and Social Psychology	Empirical Social and Economic Research	Hans-Jürgen Andreß	Methods of Empirical Social Research; Labour Markets and Unemployment; Social Policy and Family Policy
	Sociology	Michael Wagner	Social Demography; Life Course and Ageing Research; Meta-analyses in the Social Sciences
	Sociology	Karsten Hank	Ageing and Family
	Sociology	Marita Jacob	Social stratification, Inequality, Labour market, Quantitative methods
	Sociology	Clemens Kroneberg	Sociological theory, action theory, migration and integration, crime and deviance, social boundaries and inequality, methodology of the social sciences
	Economic and Social Psychology	Detlef Fetchenhauer	Trust, Evolutionary Psychology, Lay Perceptions of Economy
	Economic and Social Psychology	Erik Hölzl	Economic Decisions, Money Management, Consumer Psychology
Political Science	International Relations and Foreign Politics	Thomas Jäger	Foreign Policy Analysis, Development of the International System
	Comparative Political Science	André Kaiser	Comparative Political Institutions, Comparative Political Economy, Empirical Democracy Theory
	Comparative Political Science	Christine Trampusch	Comparative Political Economy, Institutional Change, Case-oriented, comparative methods
	Political Philosophy and History of Ideas	Wolfgang Leidhold	Methods and Approaches in Comparative History of Ideas, Religious Ideas, Religious Organizations and Institutions
	Jean Monnet Chair for Political Science and European Affairs	Wolfgang Wessels	The Institutional and Constitutional Evolution of the Political System of the EU, EU's Role in the International System, Theories and Strategies of

Cluster	Major Subject	Professor	Specialisation
			European Integration
Multidisciplinary Social Sciences	Social Policy and Co-operative Systems	Frank Schulz-Nieswandt	Ageing, European Social Policy, Anthropology and Cultural History of Social Policy
	Business and Economic Education	Detlef Buschfeld	Vocational Education and Training in the Crafts Sector. Qualification and Curriculum
	Business and Economic Education	Matthias Pilz	Vocational Education and Training, International Comparative Research
	Business and Economic Education	Bernadette Dilger	
	Economic and Social Geography	Martina Fuchs	Transnational Companies; International Division of Competencies; Labour Geography
Affiliated Faculty			
Max Planck Institute for the Study of Societies	Sociology	Jens Beckert	Role of the economy in society, especially based on studies of markets, Organizational Sociology, Sociology of Inheritance, Sociological Theory
	Sociology	Sigrid Quack	Transnational Institution Building, Institutional Change, Professions and Organisations
	Political Economy, Economy Sociology	Wolfgang Streeck	

4.2 Research Institutes (An-Institute) at the WiSo Faculty

Research Institute	Director(s)
Institute of Energy Economics Energiewirtschaftliches Institut	Marc Oliver Bettzüge, Felix Höffler
FiFo Institute for Public Economics Finanzwissenschaftliches Forschungsinstitut	Felix Bierbrauer, Alexander Ludwig, Klaus Mackscheidt
Research Institute for Leasing Forschungsinstitut für Leasing	Thomas Hartmann-Wendels
Institute of Banking Economics and Banking Law Institut für Bankwirtschaft und Bankrecht	Thomas Hartmann-Wendels

Research Institute	Director(s)
Research Institute for Vocational Education and Training in the Crafts Sector <i>Forschungsinstitut für Berufsbildung im Handwerk</i>	Detlef Buschfeld
Centre for Financial Research, CFR <i>Institut für Finanzmarktforschung</i>	Alexander Kempf
Center for Research in Retailing <i>Institut für Handelsforschung</i>	Werner Reinartz
Institute for Broadcasting Economics <i>Institut für Rundfunkökonomie</i>	Detlef Schoder, Johannes Münster
Institute of Insurance Science <i>Institut für Versicherungswissenschaft</i>	Heinrich Schradin
Institute for Economic Policy <i>Institut für Wirtschaftspolitik</i>	Achim Wambach
Otto Wolff Institute for Economic Studies <i>Otto-Wolff-Institut für Wirtschaftsordnung</i>	Juergen B. Donges

4.3 List of Journals and Conferences for Budget Allocation

This is the complete list of journals and conferences considered in the Faculty's budget allocation in 2012/2013. Each division was allowed to name 20 A-Journals, 60 B-Journals, 60 C-Journals and 20 prestigious conferences (national & international). The items on each list are ordered alphabetically.

4.4 A-Journals (Internationale Spitzenzeitschriften)

Business Administration

1. Academy of Management Journal
2. Academy of Management Review
3. Accounting Organizations and Society
4. Accounting Review
5. Administrative Science Quarterly
6. Information Systems Research
7. Journal of Accounting Research
8. Journal of Consumer Research
9. Journal of Finance
10. Journal of Financial Economics
11. Journal of Marketing
12. Journal of Marketing Research
13. Management Information Systems Quarterly



14. Management Science
15. Marketing Science
16. Operations Research
17. Organization Science
18. Review of Financial Studies
19. Strategic Management Journal
20. Strategic Organization

Economics

1. American Economic Review
2. Econometrica
3. Economic Journal
4. European Economic Review
5. Games and Economic Behavior
6. International Economic Review
7. Journal of Econometrics
8. Journal of Economic Theory
9. Journal of Health Economics
10. Journal of International Economics
11. Journal of Labor Economics
12. Journal of Monetary Economics
13. Journal of Political Economy
14. Journal of Public Economics
15. Journal of the American Statistical Association
16. Journal of the European Economic Association
17. Quarterly Journal of Economics
18. Rand Journal of Economics
19. Review of Economic Studies
20. Review of Economics and Statistics

Sociology and Political Sciences

1. American Journal of Political Science
2. American Journal of Sociology
3. American Political Science Review
4. American Sociological Review
5. Comparative Political Studies
6. European Journal of Education
7. European Journal of Political Research
8. European Planning Studies
9. European Sociological Review
10. Evolution and Human Behavior
11. International Organisation
12. Journal of Applied Psychology
13. Journal of Economic Psychology
14. Journal of Educational Research
15. Journal of European Public Policy
16. Journal of Vocational Education and Training
17. Organizational Behavior and Human Decision Processes
18. Psychological Science
19. Regional Studies
20. Social Forces

4.5 B- Journals (Hochrangige Zeitschriften)

Business Administration

1. Annals of Operations Research
2. Behavioral Research in Accounting
3. Communications of the Association for Computing Machinery
4. Contemporary Accounting Research
5. Decision Sciences
6. Decision Support Systems
7. Electronic Markets
8. European Accounting Review
9. European Journal Of Information Systems
10. European Journal Of Operational Research EJOR
11. Fuzzy Sets and Systems
12. Health Care Management Review
13. Health Care Management Science
14. Information Systems Journal
15. Institute of Industrial Engineers Transactions
16. International Journal of Physical Distribution and Logistics Management
17. International Journal of Research in Marketing
18. International Journal of the Economics of Business
19. Journal of Accounting and Economics
20. Journal of Accounting and Public Policy
21. Journal of Banking and Finance
22. Journal of Business Finance and Accounting
23. Journal of Corporate Finance
24. Journal of Economics and Management Strategy
25. Journal of Financial and Quantitative Analysis
26. Journal of Financial Intermediation
27. Journal of Information Technology
28. Journal of International Business Studies
29. Journal of International Marketing
30. Journal of Management Accounting Research
31. Journal of Management Information Systems
32. Journal of Management Inquiry
33. Journal of Operations Management
34. Journal of Organizational Behavior
35. Journal of Retailing
36. Journal of Service Research
37. Journal of Strategic Information Systems
38. Journal of The Academy Of Marketing Science
39. Journal of The Association Of Informations Systems
40. Management Accounting Research
41. Management Information Systems Quarterly Executive
42. Marketing Letters
43. Mathematical Programming
44. Mathematics of Operations Research
45. Naval Research Logistics
46. Operations Research Spectrum
47. Organization
48. Organization Studies
49. Research in Sociology of Organizations
50. Research Policy
51. Review of Accounting Studies



52. Review of Derivative Research
53. Review of Finance
54. Risk Management and Insurance Review
55. Scandinavian Journal of Management
56. Sloan Management Review Mit
57. Small Business Economics
58. The Data Base for Advances in Is (Data Base)
59. Transportation Research. Part B Methodological
60. Transportation Science

Economics

1. American Journal of Agricultural Economics
2. Canadian Journal of Economics
3. Ecological Economics
4. Econometric Reviews
5. Econometric Theory
6. Economic Inquiry
7. Economic Theory
8. Economica
9. Economics Letters
10. Economics of Education Review
11. Economy and Society
12. Energy Journal
13. Environmental and Resource Economics
14. Experimental Economics
15. Explorations in Economic History
16. Health Economics
17. Industrial and Corporate Change
18. Insurance: Mathematics and Economics
19. International Journal of Game Theory
20. International Journal of Industrial Organization
21. International Tax and Public Finance
22. Journal of Applied Econometrics
23. Journal of Business And Economic Statistics
24. Journal of Comparative Economics
25. Journal of Development Economics
26. Journal of Economic Behavior and Organization
27. Journal of Economic Dynamics and Control
28. Journal of Economic Growth
29. Journal of Economic History
30. Journal of Economic Literature
31. Journal of Economic Perspectives
32. Journal of Environmental Economics and Management
33. Journal of Human Resources
34. Journal of Industrial Economics
35. Journal of International Money and Finance
36. Journal of Law and Economics
37. Journal of Law, Economics and Organisation
38. Journal of Mathematical Economics
39. Journal of Money, Credit, and Banking
40. Journal of Multivariate Analysis
41. Journal of Population Economics
42. Journal of Productivity Analysis
43. Journal of Regulatory Economics



44. Journal of Risk and Uncertainty
45. Journal of Statistical Planning and Inference
46. Journal of the Royal Statistical Society A
47. Journal of the Royal Statistical Society B
48. Journal of Urban Economics
49. Labour Economics
50. Macroeconomic Dynamics
51. National Tax Journal
52. Oxford Bulletin of Economics and Statistics
53. Oxford Economic Papers-New Series
54. Public Choice
55. Regional Science and Urban Economics
56. Review of Economic Dynamics
57. Review of Income and Wealth
58. Scandinavian Journal of Economics
59. Social Choice and Welfare
60. Statistics and Probability Letters

Sociology and Political Sciences

1. Acta Sociologica
2. Annals for Public and Cooperative Economy
3. Annals of Regional Science
4. Annals of the Association of American Geographers
5. Applied Psychology – An International Review
6. British Journal of Political Science
7. Comparative Education
8. Comparative Politics
9. Criminology
10. Demography
11. Economic Geography (Usa)
12. Educational Review
13. Education + Training
14. Environment & Planning A
15. European Journal of Industrial Relations
16. European Journal of International Relations
17. European Societies
18. European Union Politics
19. Foreign Policy Analysis
20. Governance
21. Higher Education
22. History of Political Thought
23. International Politics
24. Journal of Business and Psychology
25. Journal of Behavioral Decision Making
26. Journal of Common Market Studies
27. Journal of Cross-Cultural Psychology
28. Journal of Economic Geography (Gb)
29. Journal of Education and Work
30. Journal of Ethnic and Migration Studies
31. Journal of European Social Policy
32. Journal of Family Issues
33. Journal of Further and Higher Education
34. Journal of Gerontology
35. Journal of Marriage and Family



36. Journal of Politics
37. Journal of Quantitative Criminology
38. Journal of Social Policy
39. Journal of Theoretical Politics
40. Judgment and Decision Making
41. Kölner Zeitschrift für Soziologie und Sozialpsychologie
42. Party Politics
43. Political Studies
44. Politische Vierteljahresschrift
45. Public Opinion Qu.
46. Quality And Quantity
47. Rationality And Society
48. Regulation & Governance
49. Review of Politics
50. Social Indicator Research
51. Social Science Research
52. Socio-Economic Review
53. Sociological Methods and Research
54. Sociology of Education
55. Tijdschrift voor Economische en Sociale Geografie
56. Vocations and Learning
57. West European Politics
58. Work, Employment & Society
59. Work & Occupations
60. Zeitschrift für Soziologie

4.6 C-Journals (Angesehene Zeitschriften)

Business Administration

1. Accounting and Business Research
2. Accounting Auditing Accountability Journal
3. Applied Mathematical Finance
4. British Journal of Management
5. Business Strategy and the Environment
6. Communications of the Association for Information Systems (CAIS)
7. Computers and Operations Research
8. Critical Perspectives on Accounting
9. Die Betriebswirtschaft
10. European Financial Management
11. European Journal of Purchasing and Supply Management
12. Harvard Business Review
13. Human Relations
14. Human Resource Management Journal
15. Information Systems and E-Business Management
16. Institute Of Electrical and Electronic Engineers Computing in Science and Engineering
17. Interfaces
18. International Journal of Accounting
19. International Journal of Human Resource Management
20. International Journal of Logistics Management
21. International Journal of Production Economics [formerly. Journal of Manufacturing and Operations Management]
22. International Journal of Production Research
23. International Journal of Retailing
24. International Journal of Service Industry Management



25. International Journal on Media Management
26. Journal of Accounting Auditing and Finance
27. Journal of Accounting Literature
28. Journal of Advertising Research
29. Journal of Business Research
30. Journal of Business Venturing
31. Journal of Consumer Psychology
32. Journal of Consumer Satisfaction, Dissatisfaction, and Complaining Behavior
33. Journal of Corporate Finance
34. Journal of Derivatives
35. Journal of Empirical Finance
36. Journal of Future Markets
37. Journal of Heuristics
38. Journal of Interactive Marketing
39. Journal of International Accounting Research
40. Journal of International Management
41. Journal of Management
42. Journal of Management Studies
43. Journal of Media Business Studies
44. Journal of Product Innovation Management
45. Journal of Risk
46. Journal of the Operational Research Society
47. Journal of World Business
48. Leadership Quarterly
49. Long Range Planning
50. Management International Review
51. Managementforschung
52. Marketing. Zeitschrift für Forschung und Praxis
53. Mathematical Methods of Operations Research
54. Personnel Psychology
55. Production and Operations Management
56. Psychology and Marketing
57. Schmalenbachs Zeitschrift für Betriebswirtschaftliche Forschung / S. Business Review (Zfbf / Sbr)
58. Steuer Und Wirtschaft. Zeitschrift für die Gesamten Steuerwissenschaften
59. Wirtschaftsinformatik
60. Zeitschrift für Betriebswirtschaft - Zfb

Economics

1. American Economic Journal: Applied Economics
2. American Economic Journal: Economic Policy
3. American Economic Journal: Macroeconomics
4. American Economic Journal: Microeconomics
5. American Law and Economics Review
6. Applied Economics
7. Asta -Advances in Statistical Analysis
8. B.E. Journal of Theoretical Economics
9. Brookings Papers on Economic Activity
10. Business History
11. Business History Review
12. Communications in Statistics
13. Computational Statistics and Data Analysis
14. Econometrics Journal
15. Economic History Review



16. Economics and Politics
17. Economics of Innovation and New Technology
18. Economics of Transition
19. Empirical Economics
20. Energy
21. Energy Economics
22. Energy Policy
23. Energy Studies Review
24. European Journal of Political Economy
25. European Review of Economic History
26. Finanzarchiv
27. Geneva Risk and Insurance Review
28. German Economic Review
29. Industrial and Labor Relations Review
30. International Journal of Forecasting
31. International Review of Law and Economics
32. Journal of Conflict Resolution
33. Journal of Economics (Zeitschrift für Nationalökonomie)
34. Journal of Energy Markets
35. Journal of Institutional And Theoretical Economics
36. Journal of Legal Studies
37. Journal of Media Economics
38. Journal of Public Economic Theory
39. Journal of Risk and Insurance
40. Journal of Sports Economics
41. Journal of Time Series Analysis
42. Kyklos
43. Perspektiven der Wirtschaftspolitik
44. Psychophysiology
45. Quantitative Economics (Econometrics Society)
46. Resource and Energy Economics
47. Review of Economic Design
48. Review of Industrial Organization
49. Review of International Economics
50. Review of Network Economies
51. Social Cognitive and Affective Neuroscience
52. Social Neuroscience
53. Southern Economic Journal
54. Statistica Sinica
55. The B.E. Journal Of Macroeconomics
56. Theoretical Economics
57. Theory and Decision
58. Utility Policy
59. World Bank Economic Review
60. World Development

Sociology and Political Sciences

1. Ageing & Society
2. Archiv für Begriffsgeschichte
3. Archiv für Geschichte Der Philosophie
4. Außen- und Sicherheitspolitik
5. Berliner Journal für Soziologie
6. Berufsbildung in Wissenschaft und Praxis
7. Bwp@ - Berufs- Und Wirtschaftspädagogik Online



8. Communication Research
9. Comparative European Politics
10. Demographic Reserach
11. Die Berufsbildende Schule
12. Ethics: An International Journal of Social, Political and Legal Philosophy
13. European Journal of Ageing
14. European Journal of Population
15. European Political Science
16. European Political Science Review
17. Geographische Zeitschrift
18. German Politics
19. Grundlagen der Weiterbildung - Zeitschrift
20. Higher Education Management
21. Integration
22. International Affairs
23. International Security
24. International Social Security Review
25. Internationale Politik und Gesellschaft
26. Journal of Communication
27. Journal of European Integration
28. Journal of International Relations And Development
29. Journal of Research In Crime And Delinquency
30. Journal of Socio-Economics
31. Journal of The History Of Ideas
32. Journal of The History Of Philosophy
33. Legislative Studies Quarterly
34. Methoden, Daten, Analysen
35. Pädagogische Rundschau
36. Planung und Analyse
37. Progress in Human Geography
38. Psychologische Rundschau
39. Research in Social Stratification and Mobility
40. Schmollers Jahrbuch für Sozialwissenschaften
41. Soziale Welt
42. Sozialer Fortschritt/German Review of Social Policy
43. Unterrichtswissenschaft
44. Urban Studies
45. Wirtschaft und Erziehung
46. Wirtschaftspsychologie
47. Zeitschrift für Arbeitsmarktforschung
48. Zeitschrift für Berufs- Und Wirtschaftspädagogik
49. Zeitschrift für Bevölkerungswissenschaft
50. Zeitschrift für Erziehungswissenschaft
51. Zeitschrift für Familienforschung
52. Zeitschrift für Gerontologie und Geriatrie
53. Zeitschrift für Internationale Beziehungen
54. Zeitschrift für Öffentliche und Gemeinwirtschaftliche Unternehmen
55. Zeitschrift für Pädagogik
56. Zeitschrift für Personalpsychologie
57. Zeitschrift für Politikwissenschaft
58. Zeitschrift für Psychologie-Journal Of Psychology
59. Zeitschrift für Sozialreform
60. Zeitschrift für Soziologie der Erziehung



4.7 Prestigious Academic Conferences

Business Administration

1. Academy Of Management
2. American Accounting Association
3. American Finance Association
4. American Risk And Insurance Association (Aria)
5. Conference Of The Production And Operations Management Society (Poms)
6. Deutscher Betriebswirtschafter-Tag der Deutschen Schmalenbachgesellschaft
7. European Accounting Association
8. European Association for Education and Research in Commercial Distribution
9. European Conference on Information Systems
10. European Finance Association
11. European Group of Organizational Studies
12. European Marketing Academy
13. Fachkongress der Steuerberater
14. Financial Management Association
15. Informs Annual Meeting
16. International Conference on Information Systems
17. Manufacturing and Service Operations Management
18. Marketing Science Conference
19. Operations Research – International Conference
20. Research Conference on Communication, Information and Internet Policy

Economics

1. American Economic Association
2. Association of Public Economic Theory
3. Ausschüsse des Vereins für Socialpolitik
4. Bernoulli Society
5. Computational Statistics
6. Econometric Society
7. Economic Science Association
8. European Association of Labour Economics
9. European Economic Association
10. European Public Choice Society
11. European Society for Population Economics
12. Game Theory Society
13. Institute of Mathematical Statistics
14. International Institute of Public Finance
15. International Statistical Institute
16. National Bureau of Economic Research Summer Institute
17. Royal Economic Association
18. Spring Meeting of Young Economists
19. Tagungen der Fachgruppe Stochastik innerhalb der Deutschen Mathematiker-Vereinigung
20. Verein für Socialpolitik

Sociology and Political Sciences

1. American Political Science Association
2. American Sociological Association
3. Deutsche Gesellschaft für Gerontologie Und Geriatrie
4. Deutsche Gesellschaft für Psychologie: Tagung Der „Sektionen“ (1-Jähriger Turnus)



5. Deutsche Gesellschaft für Soziologie
6. Deutsche Vereinigung für Politische Wissenschaft
7. Esra: European Survey Research Association
8. European Association for Decision Making (2-Jähriger Turnus)
9. European Consortium for Political Research (Ecpr) General Conference
10. European Research Conferences by the European Science Foundation
11. European Sociological Association (2-Jähriger Turnus)
12. European Union Studies Association (Eusa) Conference
13. Hochschultage Berufliche Bildung (2-Jähriger Turnus)
14. Human Behavior and Evolution Society
15. International Association for Research in Economic Psychology (2-Jähriger Turnus)
16. International Geographical Union: Tagung der Kommission "The Dynamics Of Economic Spaces" (1-Jähriger Turnus)
17. International Society for the Study of the Quality of Life (2-Jähriger Turnus)
18. International Sociological Association (2-Jähriger Turnus)
19. Rauschholzhausener Symposium zur Wirtschaftsgeographie (2-Jähriger Turnus)
20. Workshops European Consortium for Political Research (Ecpr)

4.8 Listed Publications

Category A:

- Achtziger, A. and **C. Alós-Ferrer**: "Fast or Rational? A Response-Times Study of Bayesian Updating", *Management Science*, forthcoming.
- Strack, F. and **C. Alós-Ferrer**: "From Dual Processes to Multiple Selves: Implications for Economic Behavior", *Journal of Economic Psychology*, forthcoming.
- Kuzmics, C. and **C. Alós-Ferrer**: "Hidden Symmetries and Focal Points", *Journal of Economic Theory*, 2013, 148 (1), pp. 226-258.
- Prath, J. and **C. Alós-Ferrer**: "Job Market Signaling and Employer Learning", *Journal of Economic Theory*, 2012, 147 (5), pp. 1787-1817.
- **Badunenko, O.** and D. Romero-Avila: "Productivity Growth across Spanish Regions and Industries", *Regional Studies*.
- **Badunenko, O.** and D. Romero-Avila: "Financial Development and the Sources of Growth and Convergence", *International Economic Review*, 2013, 54 (2), pp. 629-663.
- **Becker, J.-M.**, A. Rai and C. Ringle and **F. Völckner**: "Discovering unobserved heterogeneity in structural equation models to avert validity threats", *MIS Quarterly*, 2013, 37 (3), pp. 665-694.
- **Bierbrauer, F.** and P. Boyer: "Political competition and Mirrleesian income taxation: A first pass", *Journal of Public Economics*, 2013, 103, pp. 1-14.
- **Fetchenhauer, D.**, O. Azar, G. Antonides, D. Dunning, R.H. Frank, S. Lea and F. Olander: "Monozygotic twins in unrelated stepchildren? On the relationship between economic psychology and behavioral economics", *Journal of Economic Psychology*, 2012, 33, pp. 695-699.

- S. Vasilopoulou and **K. Gattermann**: “Matching Policy Preferences: The Linkage between Voters and MEPs”, *Journal of European Public Policy*, 2013, 20 (4), pp. 606-625.
- Conrads, J., **B. Irlenbusch**, R. M. Rilke and G. Walkowitz: "Lying and Team Incentives", *Journal of Economic Psychology*, 2013, 34, pp. 1-7.
- Fang, J., **A. Kempf** and **M. Trapp**: „Fund Manager Allocation“, *Journal of Financial Economics*, 2013, forthcoming.
- **Kaiser, A.**, J. Biela and A. Hennl: “Combining Federalism and Decentralization. Comparative Case Studies on Regional Development Policies in Switzerland, Austria, Denmark and Ireland”, *Comparative Political Studies*, 2012, 45, pp. 447-476.
- Melnyk, V., **K. Klein** and **F. Völckner**: “The double-edged sword of foreign brand names for companies from emerging countries”, *Journal of Marketing*, 2012, 76, pp. 21-37.
- **Kroneberg, C.** and A. Wimmer: “Struggling over the boundaries of belonging. A formal model of nation building, ethnic closure, and populism”, *American Journal of Sociology*, 2012, 118, pp. 176-230.
- **Liesenfeld, R.**, V. Golosnoy and B. Gribisch: "The Conditional Autoregressive Wishart Model for Multivariate Stock Market Volatility", *Journal of Econometrics*, 2012, 167, pp. 211-223.
- **Liesenfeld, R.**, D.N. DeJong, H. Dharmarajan, G.V. Moura and J.-F. Richard: "Efficient Likelihood Evaluation of State-Space Representations", *The Review of Economic Studies*, forthcoming.
- Markus, M. and **C. Loebbecke**: Digital Business Strategy in an Era of Commodity Processes and Community Platforms, *Management Information Systems Quarterly (MISQ)*, 2013, 37 (2), pp. 649-653.
- **Lotz, S.** and **A. Fix**: "Not all speculation is treated equally: Moral judgments of speculative short selling", *Journal of Economic Psychology*, 2013, 37, pp. 34-41.
- Krueger, D. and **A. Ludwig**: “Optimal Progressive Labor Income Taxation and Education Subsidies When Education Decisions and Intergenerational Transfers are Endogenous”, *American Economic Review*, 2013, 103 (3), pp. 496-501.
- **Meulemann, H.**: “Information and Entertainment in European Mass Media Systems: Preferences for and Uses of Television and Newspaper”, *European Sociological Review*, 2012, 28, pp. 186-202.
- Siegel, M. and **K. Mosler**: "On the life course perspective in income related health inequalities: A semiparametric approach", *Journal of Health Economics*, 2013.
- Bolle, F., V. Grimm, **A. Ockenfels**, and X. del Pozo: "An experiment on supply function competition", *European Economic Review*, 2013, 63, pp. 170-185.
- Bolton, G. E., B. Greiner and **A. Ockenfels**: "Engineering Trust – Reciprocity in the Production of Reputation Information", *Management Science*, 2013, 59, pp. 265-285.

- Bolton, G.E., and **A. Ockenfels**: “Behavioral economic engineering”, *Journal of Economic Psychology*, 2012, 33 (3), pp. 665-676.
- Bolton, G.E. **A. Ockenfels** and **U. Thonemann**: “Managers and Students as Newsvendors”, *Management Science*, 2012, 58 (12), pp. 2225-2233.
- **Overesch, M.**, T. Buettner, U. Schreiber and G. Wamser: "The Impact of Thin-Capitalization Rules on the Capital Structure of Multinational Firms", *Journal of Public Economics*, 2012, 96, pp. 930-938.
- **Pilz, M.**: “Modularisation of vocational training in Germany, Austria and Switzerland. Parallels and disparities in a modernisation process”, *Journal of Vocational Education and Training*, 2012, 64 (2), pp. 169-183.
- Hoppe, E.I. and **P.W. Schmitz**: “Contracting under Incomplete Information and Social Preferences: An Experimental Study”, *Review of Economic Studies*, 2013, 80 (4), pp. 1516-1544.
- Hoppe, E.I. and **P.W. Schmitz**: “Public-Private Partnerships versus Traditional Procurement: Innovation Incentives and Information Gathering”, *RAND Journal of Economics*, 2013, 44 (1), pp. 56-74.
- **Schmitz, P.W.**: “Job Design with Conflicting Tasks Reconsidered”, *European Economic Review*, 2013, 57, pp. 108-117.
- Nieken, P. and **P.W. Schmitz**: “Repeated Moral Hazard and Contracts with Memory: A Laboratory Experiment”, *Games and Economic Behavior*, 2012, 75 (2), pp. 1000-1008.
- Ohlendorf, S. and **P.W. Schmitz**: “Repeated Moral Hazard and Contracts with Memory: The Case of Risk-Neutrality”, *International Economic Review*, 2012, 53 (2), pp. 433-452.
- **Schmitz, P.W.** and T. Tröger: “The (Sub-)Optimality of the Majority Rule”, *Games and Economic Behavior*, 2012, 74 (2), pp. 651-665.
- **Spies, D.C.** and Alexander Schmidt: “Do Parties “Playing the Race Card” Undermine Natives’ Support for Welfare? Evidence from Europe” *Comparative Political Studies*, 2013 (Online first).
- M. Becker-Peth, E. Katok, and **U. W. Thonemann**: “Designing Buyback Contracts for Irrational but Predictable Newsvendors”, *Management Science*, 2013; 59 (8), pp. 1800-1816.
- **Trampusch, C.**: “Why Preferences and Institutions Change: A Systematic Process Analysis of Credit Rating in Germany”, *European Journal of Political Research*, forthcoming, 2013, 52.
- Lang, M., and **A. Wambach**: "The fog of fraud - Mitigating fraud by strategic ambiguity", *Games and Economic Behavior*, 2013, 81, pp. 255-275.

Category B:

- **Alós-Ferrer, C.** and K. Ritzberger: “Large Extensive Form Games”, *Economic Theory*, 2013, 52 (1), pp. 75-102.



- **Alós-Ferrer, C.** and S. Hügelshäfer: “Faith in Intuition and Behavioral Bases”, *Journal of Economic Behavior and Organization*, 2012, 84 (1), pp.182-192.
- **C. Alós-Ferrer** and Fei Shi: “Imitation with Asymmetric Memory”, *Economic Theory*, 2012, 49 (1), pp. 193-215.
- **Badunenko, O.**, D.J. Henderson and S.C. Kumbhakar: “When, Where and How to Perform Efficiency Estimation”, *Journal of the Royal Statistical Society, Series A*, 2012, 175 (4), pp. 863-892.
- **Badunenko, O.** and D. J. Henderson: “Polarization of the Worldwide Distribution of Productivity”, *Journal of Productivity Analysis*, 2013, 40 (2), pp. 153-171.
- **Berger, T.** and L. Pozzi: “Measuring time-varying financial market integration: an unobserved components approach”, *Journal of Banking and Finance*, 2013, 37 (2), pp. 463-473.
- **Berger, T.** and G. Everaert: “Is the Impact of Labor Taxes on Unemployment Asymmetric?”, *Macroeconomic Dynamics*, 2013, 17 (1), pp. 143-154.
- **Berger, T.** and B. Kempa: “Taylor rules and the Canadian-US equilibrium exchange rate”, *Journal of International Money and Finance*, 2012, 31 (5), pp. 1060-1075.
- **Bierbrauer, F.**: “Distortionary Taxation and the Free-Rider Problem”, *International Tax and Public Finance*, 2012, 19 (5), pp. 732-752.
- **Dehling, T.** and **A. Sunyaev**: “Secure provision of patient-centered health information technology services in public networks - leveraging security and privacy features provided by the German nationwide health information technology infrastructure”, *Electronic Markets*, 2014, Online First, doi: 10.1007/s12525-013-0150-6.
- Brekalo, L., Albers, S., and **W. Delfmann**: “Logistics Alliance Management Capabilities: Where Are They?” *International Journal of Physical Distribution & Logistics Management*, 2013, 43 (7).
- **Fetchenhauer, D.** and D. Dunning: “Betrayal aversion versus principled trustfulness – How to explain risk avoidance and risky choices in trust games”, *Journal of Economic Behavior and Organization*, 2012, 81, pp. 534-541.
- Stavrova, O., **D. Fetchenhauer** and T. Schlösser: “Cohabitation, gender, and happiness A cross-cultural study in 30 countries”, *Journal of Cross-Cultural Psychology*, 2012, 43, pp. 1063-1081.
- Stavrova, O., T. Schlösser, and **D. Fetchenhauer**: “Why are religious people happy? The effect of the social norm of religiosity across countries”, *Social Science Research*, 2013, 42, pp. 90-105.
- Lotz, S., **Schlösser, T.**, Cain, D., **Fetchenhauer, D.**: “The Instability of Social Preferences: Using Justice Sensitivity When Altruism Collapses.” *Journal of Economic Behavior & Organization*, 2013 93, 141 -148.
- Graeff, P. *, **Sattler, S.** *, Mehlkop, G., Sauer, C.: Incentives and Inhibitors of Abusing Academic Positions: Analysing University Students’ Decisions about Bribing Academic Staff, *European Sociological Review*, 2013 (*shared 1st authorship, online-first).

- **Gattermann, K.:** “News about the European Parliament: Patterns and external drivers of broadsheet coverage”, *European Union Politics*, 2013.
- **Grothe, O., J. Schnieders and J. Segers:** “Measuring Association and Dependence between Random Vectors”, *Journal of Multivariate Analysis*, 2013.
- **Grothe, O., S. Nicklas:** “Vine Constructions of Lévy Copulas”, *Journal of Multivariate Analysis*, 2013, 119.
- **Fu, Q., O. Gürtler and J. Münster:** "Communication and Commitment in Contests", *Journal of Economic Behavior and Organization*, 2013, 95, pp. 1-19.
- **Gürtler, O., C. Deutscher and B. Frick and J. Prinz:** "Sabotage in Tournaments with Heterogeneous Contestants: Empirical Evidence from the Soccer Pitch", *Scandinavian Journal of Economics*, 2013, 115, pp. 1138-1157.
- **Gürtler, O., M. Gürtler:** “Inequality Aversion and Externalities”, *Journal of Economic Behavior and Organization*, 2012, 84, pp. 111-117.
- **Gürtler, O., T. Giebe:** “Optimal Contracts for Lenient Supervisors” *Journal of Economic Behavior and Organization*, 2012, 81, pp. 403-420.
- **Hank, K. and J.M. Korbmacher:** “Parenthood and retirement: gender, cohort, and welfare regime differences”, *European Societies*, 2013, 15, pp. 446-461.
- **Hank, K.:** “How ‘successful’ do older Europeans age? Findings from SHARE”, *Journal of Gerontology: Social Science*, 2011, 66B, pp. 230-236.
- **Heinrichs, N., D. Hess, C. Homburg, M. Lorenz and S. Sievers:** "Extended Dividend, Cash Flow and Residual Income Valuation Models - Accounting for Deviations from Ideal Conditions", *Contemporary Accounting Research*, 2013, 30 (1), pp. 42-79.
- **Hess, D. and S. Orbe:** "Irrationality or Efficiency of Macroeconomic Survey Forecasts? Implications from the Anchoring Bias Test", *Review of Finance*, 2013, 17 (6), pp. 2097-2131.
- **Hess, D., Müller, C. and N. Hautsch:** “Price Adjustments to News with Uncertain Precision”, *Journal of International Money and Finance*, 2012, 31, pp. 169-180.
- **Hoppe, E.I.:** “Observability of Information Acquisition in Agency Models”, *Economics Letters*, 2013, 119 (3), pp. 104-107.
- **Höffler, F., and A. Wambach:** "Investment Coordination in Network Industries: The case of electricity grid and electricity generation", *Journal of Regulatory Economics*, 2013, 44 (3), pp. 287-307.
- **Höffler, F. and Gebhard:** “How competitive is cross-border trade of electricity? Theory and evidence from European electricity markets”, *Energy Journal*, 2013, 34, pp. 125-154.
- **Conrads, J. and B. Irlenbusch:** "Strategic Ignorance in Ultimatum Bargaining", *Journal of Economic Behavior and Organization*, 2013, 92, pp. 104-115.
- **Irlenbusch, B. and J. Ter Meer:** “Fooling the Nice Guys: Explaining Receiver Credulity in a Public Good Game with Lying and Punishment”, *Journal of Economic Behavior and Organization*, forthcoming.

- **Kaiser, A.**, Kammer, A., Peichl, A. and J. Niehues: “Welfare State Regimes and Distributional Outcomes in Europe”, *Journal of European Social Policy*, 2013, 22, pp. 453-469.
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- **Kaiser, A.** and C. Zuber: “Beyond outbidding? Ethnic party strategies in Serbia”, *Party Politics*, 2013, 19, pp. 758-777.
- Artmann, S., Finter, P. and **A.Kempf**: “Determinants of Expected Stock Returns: Large Sample Evidence from the German Market”, *Journal of Business Finance and Accounting*, 2012, 39, pp. 758-784.
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- **Klettke, T.**, **C. Homburg** and S. Gell: “How to Measure Analyst Forecast Effort”, *European Accounting Review*, forthcoming.
- **Kuntz, L.** and S. Scholtes: “Physicians in leadership: the association between medical director involvement and staff-to-patient ratios”, *Health Care Management Science*, 2012, 16 (2), pp. 129-138.
- **Kuntz, L.** and S. Sülz: “Treatment Speed and high load in the Emergency Department - does staff quality matter?”, *Health Care Management Science*, 2013, 16 (4), pp. 366-376.
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- **Manner, H.** and C. M. Hafner: “Dynamic Stochastic Copula Models: Estimation, Inference and Applications”, *Journal of Applied Econometrics*, 2012, 7, pp. 654-687.
- **Dyckerhoff, R.** and **K. Mosler**: “Weighted-mean regions of a probability distribution”, *Statistics and Probability Letters*, 2012, 82, pp. 318-325.
- **Münster, J.**, Kovenock, D. and F. Morath: “Information sharing in contests”, *Journal of Economics and Management Strategy*, 2013.
- **Münster, J.** and F. Morath: “Information acquisition in conflicts”, *Economic Theory*, 2013, 54, pp. 99-129.
- **Münster, J.**, **Gürtler, O.** and P.Nieken: “Information policy in tournaments with sabotage”, *Scandinavian Journal of Economics*, 2013, 115 (3), pp. 932-966.
- **Münster, J.** and L. Mechtenberg: “A strategic mediator who is biased into the same direction as the expert can improve information transmission”, *Economics Letters*, 2012, 117, pp. 490-492.
- **Münster, J.** and K. Staal: “How organizational structure can reduce rent-seeking”, *Public Choice*, 2012, 150, pp. 579-594.
- Kittsteiner, T., **Ockenfels, A.** and N. Trhal: “Heterogeneity and Partnership Dissolution Mechanisms: Theory and Lab Evidence”, *Economics Letters*, 2012, 117, pp. 394-396.



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- Heckemeyer, J. H., Feld, L. P. and **M. Overesch**: "Capital Structure Choice and Company Taxation - A Meta Study ", *Journal of Banking and Finance*, 2013, 37, pp. 2850-2866.
- **Ockenfels, A.** and P. Werner: "Hiding behind a small cake" in a newspaper dictator game", *Journal of Economic Behavior and Organization*, 2012, 82, pp. 82-85.
- **Overesch, M.** and D. Dreßler: "Investment Impact of Tax Loss Treatment - Empirical Insights from a Panel of Multi-nationals", *International Tax and Public Finance*, 2013, 20, pp. 513-543.
- **Prantl, S.**: "The Impact of Firm Entry Regulation on Long-living Entrants", *Small Business Economics*, vol. 39, no. 1, pp. 61-76, 2012.
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- **Rockenbach, B.**, Gneezy, U. and M. Serra-Garcia: "Measuring Lying Aversion", *Journal of Economic Behavior and Organization*, 2013, 93, pp. 293-300.
- **Rockenbach, B.**, M. Hoffmann, T. Lauer: "The Royal Lie", *Journal of Economic Behavior and Organization*, 2013, 93, pp. 305-313.
- **Rockenbach, B.** and A. Sadrieh: "Sharing Information", *Journal of Economic Behavior and Organization*, 2012, 81, pp. 689-698.
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